



The Baltiyskiy Industrial Park

Invitation to cooperation

Kaliningrad, 2014

The Special Economic Zone



A registration of an enterprise in Kaliningrad region enables it to become a resident of the Special Economic Zone (SEZ) as well. The activities of SEZ are regulated by Federal Law No. 16-FZ dated 10.01.2006. The law is in force until 2031.

Advantages of the tax treatment of SEZ.

After being entered into the common register, SEZ's residents enjoy profit and property tax benefits for 12 years (**during the first six years – a zero tax rate, during the remaining six years – a tax rate reduced by 50%**).

While SEZ is in existence, its residents are protected from the increase of total tax burden (except for excise taxes, VAT and contributions to the Pension Fund of RF).

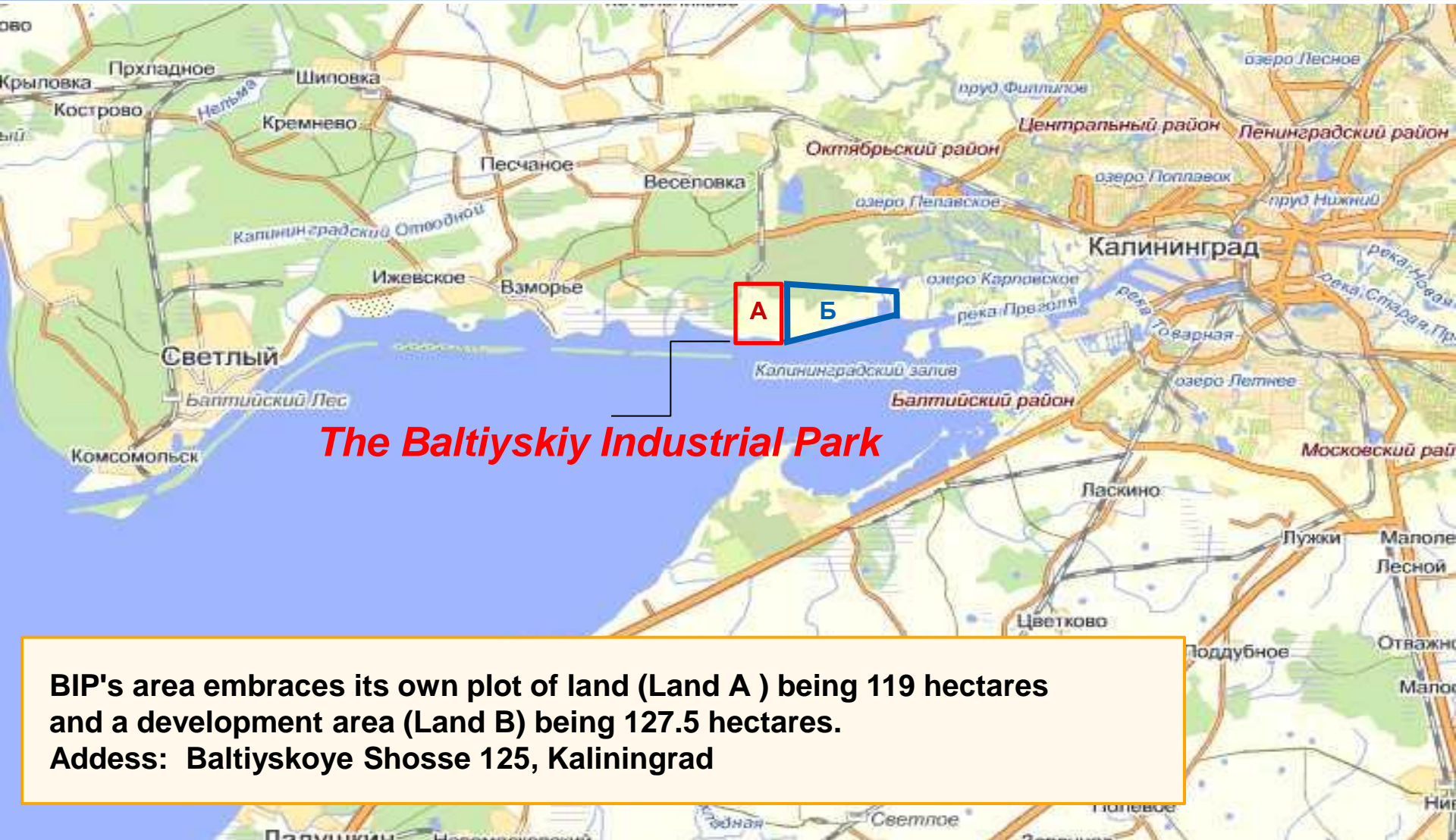
Advantages of the customs procedure of SEZ.

Exemption from VAT and customs duty on equipment imports.

No customs payments for raw materials applied to the export of products or supplies within the Kaliningrad region.

Actual deferment of customs payments for raw materials applied to the supply of products to the regions across Russia. (Duties on raw materials are paid directly before manufactured goods are placed under the customs procedure of release for home consumption in the RF).

The Location of the Baltiyskiy Industrial Park (BIP)

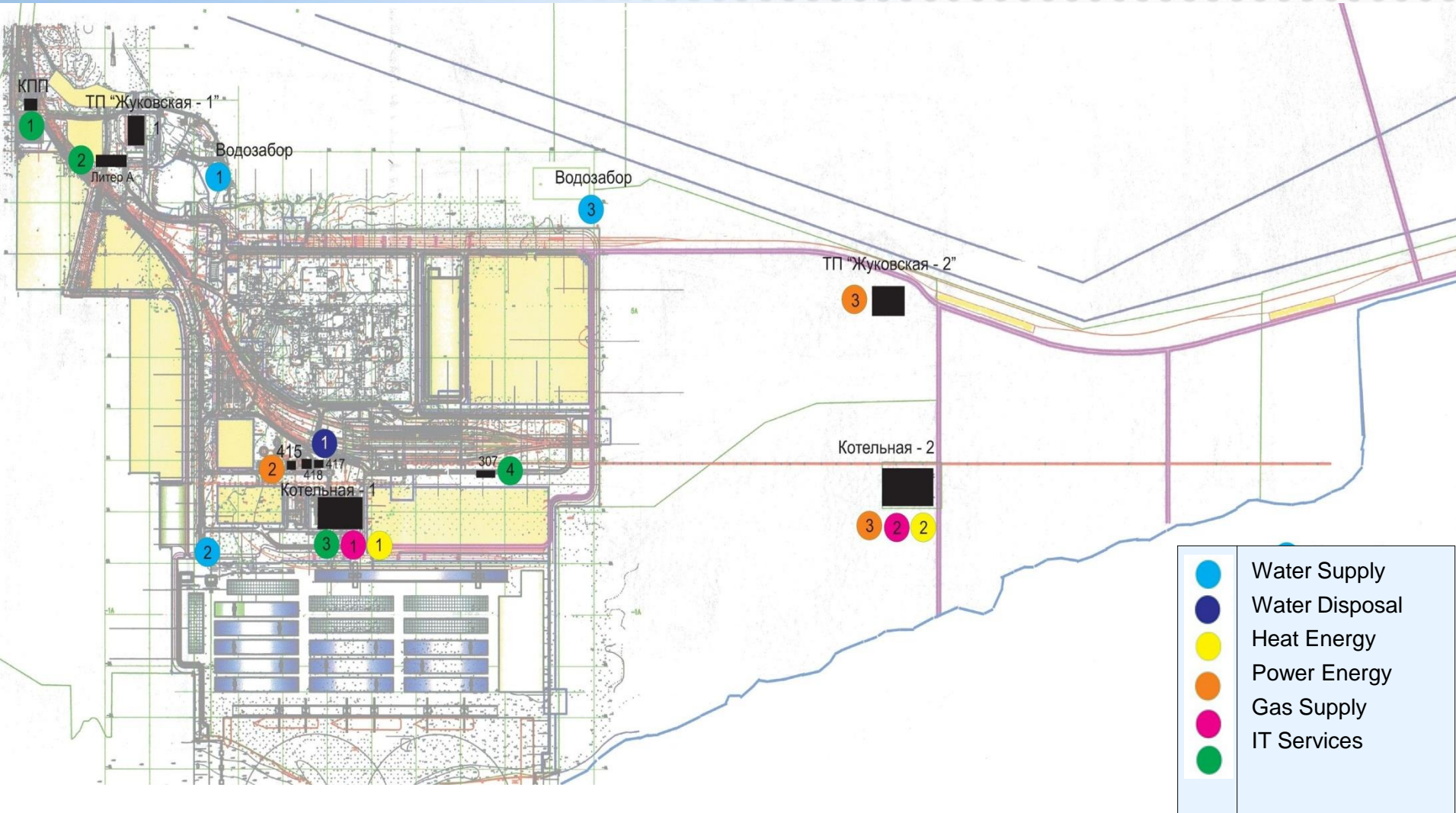


The Baltiyskiy Industrial Park

BIP's area embraces its own plot of land (Land A) being 119 hectares and a development area (Land B) being 127.5 hectares.

Address: Baltiyskoye Shosse 125, Kaliningrad

The General Plan of BIP



	Water Supply
	Water Disposal
	Heat Energy
	Power Energy
	Gas Supply
	IT Services

The Infrastructure of BIP



- ❑ The Zhukovskaya transformer sub-station - two transformers, 25 MVA each;
- ❑ An industrial boiler plant – three pairs of steam boilers, 12 tons per hour each;
- ❑ A water intake and treatment complex;
- ❑ An unloading rack and storage for dark-oil products;



- ❑ A fire station;
- ❑ Telecommunications facilities;
- ❑ A gas supply network (due in Q2nd– Q3rd, 2013);
- ❑ Waster water treatment facilities;
- ❑ Non-public railway tracks;
- ❑ A network of motor ways.



A Multi-Field Sea Cargo Port Complex



A multi-field sea cargo port complex to be constructed on the bank of the Kaliningrad Sea Canal will be the backbone of a transport and logistics hub to be set up within the borders of BIP.



Construction is scheduled to begin in 2014.



The port complex will include:

- a container terminal with a handling capacity of **340-380 thousand** TEU per year;
- Ro-Ro berths capable of handling **up to 150,000** automobiles per year;
- trans-shipments of **up to 1.5 mln tons** of general cargoes (metals) per year;



In the long-term, the port may also handle trans-shipments of petrochemical cargoes.

The principal users of services the port complex can provide will be entities situated in BIP as well as those in its immediate vicinity.

A Plot of Land #1.



The terminal is due to be built in three stages.

Permits, approvals and licenses:

Construction permit # **RU39315000-385/2007** is valid until **December 31, 2013**.

A Plot of Land #2.



The terminal is intended for trans-shipments of Ro-Ro cargoes, including:

- up to **150,000** automobiles per year,
- trucks and trailers.

A Fire Station



OOO BaltTechProm holds a license to fight fires at BIP Kaliningrad. It has trained and qualified staff that keep guard, and specialty fire machinery – two tank trucks ALQ 6.0-100 placed on the chassis of Ural-4320.

OOO BaltTechProm has capacities enough to reach out beyond its fire-safety emergency cover area thus offering OOO BaltTechProm's fast-response fire-fighting unit for operations at your company.



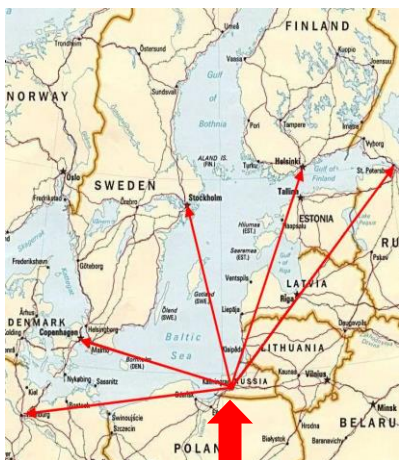


A polyethelene terephthalate plant (PET)

It is the largest facility of this business line in Europe and CIS with a capacity of 220,000 tons of polyethelene terephthalate per year.

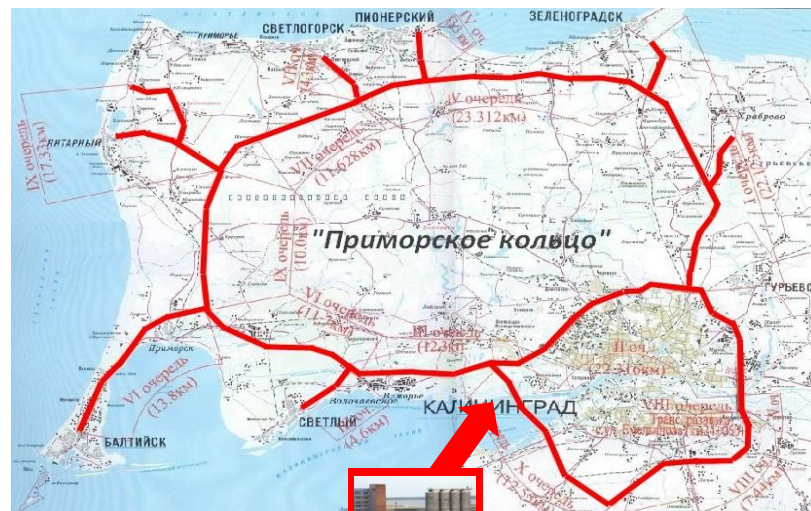
The plant uses an innovative 2R MTR technology contrived by German Uhde Inventa-Fisher.

The Advantages of Building Enterprises in BIP



- The availability of the park's well-developed industrial and logistics infrastructure.
- The distance from the park to the nearest populated area and the proximity to the underdeveloped area make it possible to extend the park's borderline even further without infringing legislative requirements for buffer areas.
- Its convenient location enables the effective logistics arrangements for purchasing feedstock and selling products on the world markets.
- Tax and customs incentives for SEZ's residents in Kaliningrad region.
- A wide range of services provided to its residents by the Park's Managing company OOO BaltTechProm

- OOO EnergoSbyt-Naphtha set up as a power supplier will allow the Park's residents to optimize their power costs.
- The proximity of the Park to the Primorskoye Koltso (Seaside Ring) highway under construction makes it possible to link Kaliningrad region to Europe



An investment proposal from OOO BaltTechProm



Managing company OOO BaltTechProm is willing to offer investors plots of land for industrial use, make **guaranteed** tie-in points available at the border of the plot of land to connect to the existing infrastructure within the scope required for their project, and provide a wide range of services, including :

construction

- Land surveying and cadastral registration of a plot of land;
- Making preparations for construction works on the plot of land;
- Obtaining construction permits;
- Carrying out construction and erection works;
- Commissioning.

operating

- Making available resources required for the operations of the park's tenants;
- Security and fire safety of the park's tenants
- Freight forwarding and providing logistics services
- Maintenance/engineering services
- Transfer of the personnel and provision of individual transport
- Room and area cleaning
- Services for accommodation of the staff.

Thank you for your time and attention!



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