



Sergey Spetnitsky: Implementation of an investment project in Russia

European Standards & Practises for Japanese companies

Lemminkäinen



Welcome to European part of Russia

---That is, Russian
part of
Europe!



Who are we?





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- We are a major European building and infrastructure construction company founded 1910 in Finland.
- Our main market area is Northern Europe.
- In Russia we have been active for more than 40 years.
- Our net sales in 2014 were EUR 2.0 billion.
- We employ on average 5,600 construction professionals.



What do we offer?





What do we offer?



- We create conditions that make living, working and travelling functional, safe and healthy.
- We build homes in Finland and Russia.
- We offer contracting services in major infrastructure objects in Northern Europe.
- We develop an industrial park in Kaluga, central part of Russia.



What did we learn in 100 years?





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Sustainable growth



Respect and trust

Constructive cooperation



European model of an industrial park



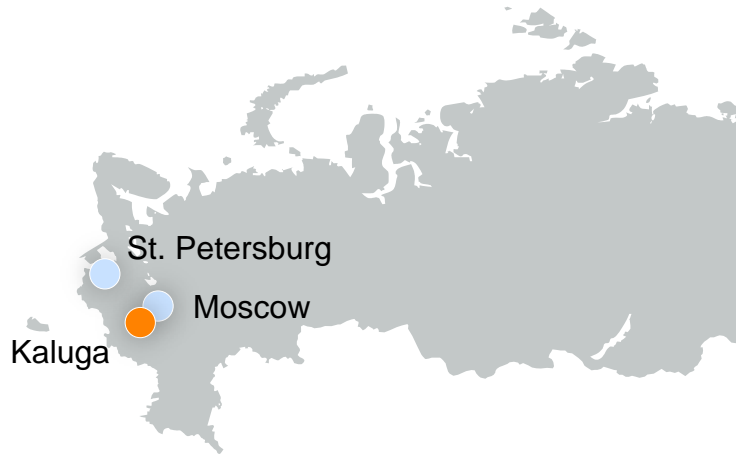


Implemented in Russia





Better risk management



- Easily accessible from highway M3
- Any size of land plots up to 100 ha available
- Guaranteed infra and utilities – existing already



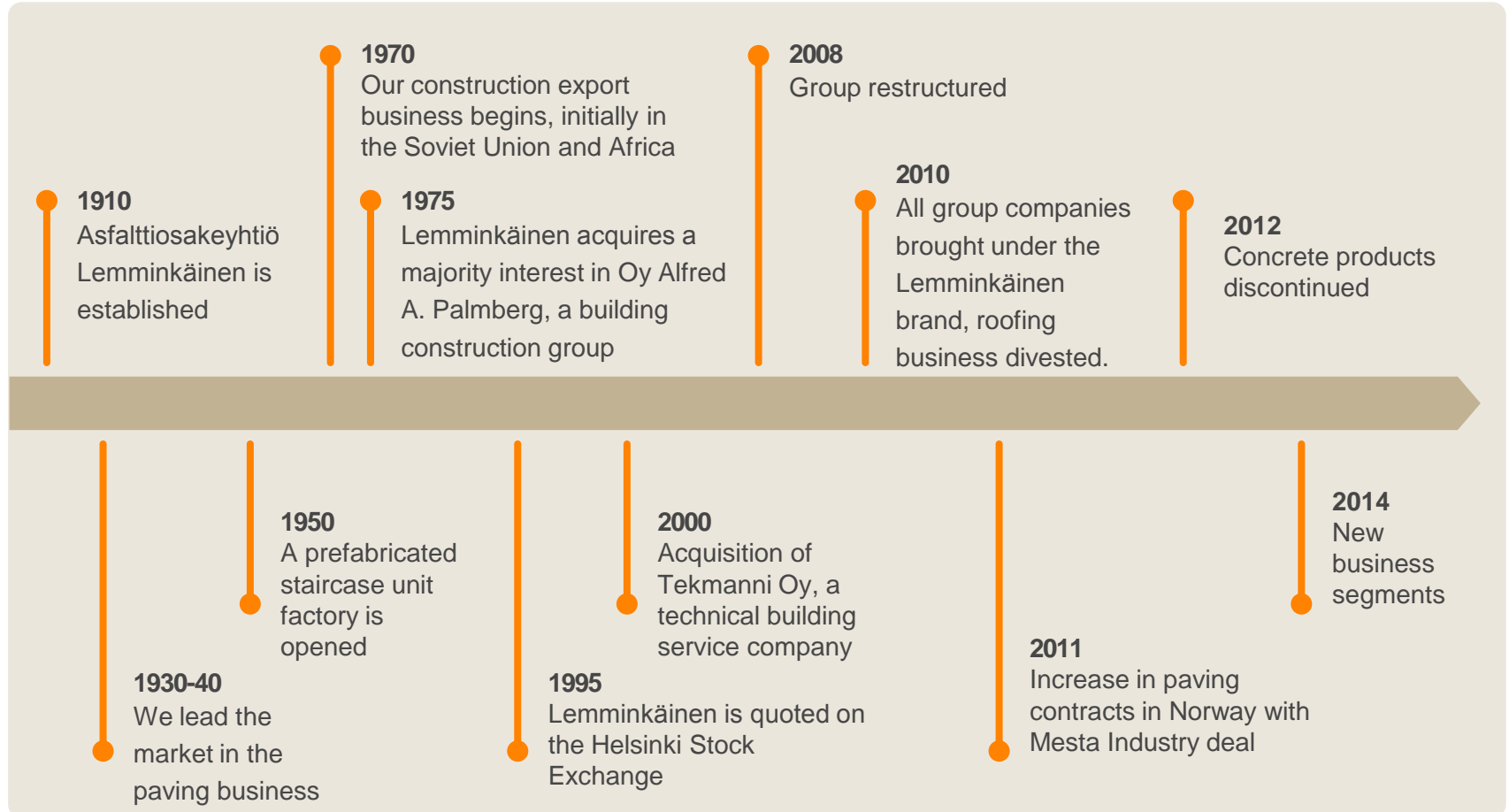
Good neighbourhood



- Rani Plast – first investor already runs ecologically clean production
- Major European car and tyre manufacturers chose the same locality
- Vorotynsk with 13 000 inhabitants offers growth potential



How do we make it happen?





First: making the decisions



- Experience in investment agreements with regional authorities.
- We are able to offer services in procurement of design and permits.
- We help in calculation of cost estimates of the investment.



Second: building the facilities



- Experience in most contract forms.
- No binding obligations to use any of our services.
- All utilities delivered on time with minimized risks.



Third: starting the production



- Experience in commissioning of a wide range of technologies.
- We take part in the inauguration to ensure a successful start.
- All paperwork done accurately and on time.



European standards

**INSPECTA
CERTIFICATE**
No. 5880-01

Inspecta Certification has granted this certificate as proof that the quality system of
**Lemminkäinen Talo Ltd. International
Lemcon Networks Ltd.
Helsinki**

complies with the requirements of the standard
ISO 9001:2008

Certification covers
**Lemminkäinen Talo Ltd. International:
Management Contracting, Construction Management, Project Development
Services, General Contracting and Real Estate Development.
Lemcon Networks Ltd.
Project and Program Management, Network Operation and Maintenance
Services, Turnkey Contracting, Telecom Implementation Contracting,
Construction Management, Project Development Services, Training Services,
Consulting and Staffing Services, Wifi Network Services.**

The certificate is valid on condition that the quality system of the organization
remains in compliance with the aforementioned standard and the General Regulations ABC 200.
The validity of the certificate can be checked on the internet at www.certifointi.fi

The certificate is issued on 2010-04-07

The certificate is valid until 2013-04-07.

Anne Ovirtaus
Anne Ovirtaus, Managing Director

INSPECTA CERTIFICATION, P.O. BOX 34, MESTENIE 3, FI-01511 ESPOO 

**INSPECTA
CERTIFICATE**
No. 5657-02

Inspecta Certification has granted this certificate as proof that the
environmental management system of
**Lemminkäinen Talo Oy
Helsinki**

complies with the requirements of the standard
ISO 14001:2004

Certification covers
**Building Construction domestic services: Real Estate Development of Residential and
Commercial Property, General Contracting, Management Contracting, Construction
Management, Project Development Services, Tensioning Works and Warehousing Operations.
Building Construction international services of Lemminkäinen Talo Ltd International:
Real Estate Development of Residential and Commercial Property, General Contracting,
Management Contracting, Construction Management,
Project Development Services.**

The certificate is valid on condition that the environmental management system of the organization
remains in compliance with the aforementioned standard and the General Regulations ABC 200.
The validity of the certificate can be checked on the internet at www.certifointi.fi

The certificate is issued on 2010-03-05
(first issue 2009-12-08).

The certificate is valid until 2012-12-08.

Anne Ovirtaus
Anne Ovirtaus, Managing Director

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**INSPECTA
CERTIFICATE**
No. 5658-02

Inspecta Certification has granted this certificate as proof that
the occupational health and safety system of
**Lemminkäinen Talo Oy
Helsinki**

complies with the requirements of the standard
OHSAS 18001:2007

Certification covers
**Building Construction domestic services: Real Estate Development of Residential and
Commercial Property, General Contracting, Management Contracting, Construction
Management, Project Development Services, Tensioning Works and Warehousing Operations.
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European practises





LEMMINKÄINEN AT YOUR SERVICE.
**WE CREATE CONDITIONS THAT
MAKE LIVING, WORKING AND
TRAVELLING FUNCTIONAL,
SAFE AND HEALTHY.**

Lemminkäinen

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