INVEST IN MOSCOW REGION
- Population - 7.1 million
- Urban population - 80%
- More than 100,000 people live in 20 cities of Moscow Region
Developed transport infrastructure

- 3 international airports
- Total passengers - 60 million people/year

The total volume of cargo transportation in Russia (%)

- Volume of cargo transportation in Moscow and Moscow Region

Road density
km/1000 km²

- Moscow Region: 670
- Central Federal District of Russia: 232

Density of railways
km/1000 km²

- Moscow Region: 58
- Central Federal District of Russia: 26
Key Facts:

- 4.5 million people are 18-60 years old
- Salaries are 30% lower than in Moscow
- 71% of population has a higher education or vocational training

**Cities of Moscow Region Have Historically High Personnel Potential**

**Innovative, High-Tech Development and Space**

- Korolev, Podolsk, Dubna
  - Population: 464,793 people

**Hi-Tech Engineering**

- Podolsk, Kolomna, Klimovsk
  - Population: 404,583 people

**Biotechnology and Pharmaceuticals**

- Pushchino, Chernogolovka, Obolensky
  - Population: 47,615 people
The largest consumer market in Russia

- 30 million people live in the Moscow agglomeration or 20% of Russia's population
- 1/3 of consumer spending in Russia
**ECONOMIC AND INVESTMENT INDICATORS**

**Gross regional product of Regions of the Russian Federation**
(2012, billion USD)

<table>
<thead>
<tr>
<th>Region</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Moscow</td>
<td>12.6</td>
<td>13.1</td>
<td>15</td>
<td>17.2</td>
<td>19.2</td>
</tr>
<tr>
<td>Moscow Region</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>St. Petersburg</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Investments in fixed capital in Moscow Region**
(billion USD)

<table>
<thead>
<tr>
<th>Year</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>4.5</td>
<td>6.2</td>
<td>5.4</td>
<td>4.6</td>
<td>6.3</td>
</tr>
</tbody>
</table>

**FDI in Moscow Region**
(billion USD)

<table>
<thead>
<tr>
<th>Year</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Major projects involving foreign companies implemented on the territory of Moscow Region, for example:

- **MARS**, (USA), production of confectionery and pet food
- **NMC**, (Belgium), production plant of polystyrene for decoration
- **KERAMARAZZI**, (Italy), production plant of ceramic tiles
- **KNAUF**, (Germany), production plant of building materials
- **Campina**, (Holland), factory producing dairy products
- **Kimberly-Clark**, (USA), factory producing paper products and products for the care of children
- **Zambaiti Parati**, (Italy), wallpaper manufacturing plant
- **FM LOGISTIC**, (France), warehouse
- **LG**, (The Republic of Korea), audio and video equipment factory
- **HYUNDAI**, (The Republic of Korea), production and logistic center
- **MICHELIN**, (France), tire plant, logistic center
- **Metro**, (Germany), trade network
- **Kwon**, (France), trade network
INVESTMENT OPPORTUNITIES
<table>
<thead>
<tr>
<th>Key Points of Growth of Moscow Region</th>
<th>Amounts</th>
</tr>
</thead>
<tbody>
<tr>
<td>Territory development around the Central Ring Road</td>
<td>more than 13 billion USD</td>
</tr>
<tr>
<td>Development of industrial parks</td>
<td>1.7 billion USD</td>
</tr>
<tr>
<td>Transport hubs</td>
<td>0.6 billion USD</td>
</tr>
<tr>
<td>Road tolls</td>
<td>0.5-0.8 billion USD</td>
</tr>
<tr>
<td>Office construction</td>
<td>1.8 billion USD</td>
</tr>
<tr>
<td>Fitness centers</td>
<td>0.5-0.7 billion USD</td>
</tr>
<tr>
<td>Hospitality and tourism sector</td>
<td>from 1 billion USD</td>
</tr>
<tr>
<td>Health care projects</td>
<td>1.3-1.7 billion USD</td>
</tr>
<tr>
<td>Waste recycling projects</td>
<td>more than 6.7 billion USD</td>
</tr>
</tbody>
</table>
Construction of the high speed road (up to 140 km/h) will have been completed by 2018

- 320 km around Moscow
- 10 billion USD – federal investments
- 15 billion USD – investments in the area development
- more than 40 interchanges
- more than 50 tolls
- 70 000 vehicles per day
- 1.5 million of workplaces on the adjustment territory

Minimization of transport expenses
Priority placement close to the Central Ring Road:

- Industrial sectors
- Logistic complexes
- Car service centers
- Fueling stations
- Trade malls
- Housing
Creation of 120 transport hubs,
the first phase – till 2016 (12 ones)

The total investments of the first phase – 0.6 billion USD
The program involves the construction of bridges over the railways to replace the existing single-level crossings:

- Over 50 projects of tolls constructions will have been traded since the second half of 2014
- The estimated cost – 12-25 million USD
- Project form – a concession agreement from 10 to 25 years
- Expected payback period – 6-8 years

30-50 tolls – by 2018
The total investment program – 0.5-0.8 billion USD
Additionally, investors are invited to:
more than 65 ready land plots
(including 10 ones with infrastructure)
## Industrial Parks Under the Control of Moscow Region Development Corporation

<table>
<thead>
<tr>
<th>Industrial Park Name</th>
<th>Size (ha)</th>
<th>Distance from MKAD (km)</th>
<th>Route</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industrial park “Esipovo”</td>
<td>320</td>
<td>32</td>
<td>M10</td>
</tr>
<tr>
<td>Industrial park “Kubinka”</td>
<td>403</td>
<td>56</td>
<td>M1</td>
</tr>
<tr>
<td>Industrial park “Ogerel’e”</td>
<td>293</td>
<td>110</td>
<td>M4</td>
</tr>
<tr>
<td>Industrial park “Stupino-2”</td>
<td>215</td>
<td>82</td>
<td>M4</td>
</tr>
</tbody>
</table>

- 4 industrial parks – till the end of 2016
- Volume of investments – 1.7 billion USD
INDUSTRIAL PARK “ESIPOVO”

- Land plot size – 320.3 ha

- 32 km from MKAD in the north-west on highway M-10 (Moscow – St. Petersburg)

- Infrastructure up to the border of the land plot – till 2015
INDUSTRIAL PARK “STUPINO-2”

- Land plot size – 215 ha
- Workforce within a radius of 30 km – 150 000 people
- Professional Management Company (English and Chinese)
DUBNA
FEDERAL SPECIAL ECONOMIC ZONE
of Technical Innovation Type

SPECIALIZATION:

- Nuclear physics and nanotechnology
- Bio- and medical technology
- Information Technology
- Design of technical systems

INCENTIVES AND PREFERENCES:

- Infrastructure and utilities
- Tax incentives (income tax – 3.5%, payments to non-budget funds – 14%, a 10-year vacation on the property tax and land)
- Free customs zone

TOTAL:
- Investments – 135 million USD
- Created 1 200 working places
- 96 residents
- More than 150 new technologies
- 40 new patents
- The current volume of logistic space in Moscow Region is 9.6 million sq. m
- Vacant space – 1.36%
- Average rental price – 140 USD/sq.m/year
- Market potential – more than 10 million sq. m of class A additional
Available offices
(sq. m per 1 000 inhabitants):

Moscow Region
- Odintsovo
- Zheleznodorozhny
- Krasnogorsk
- Kotelniki

Prague, Warsaw

Munich, Frankfurt

Planned construction of office clusters:
- Odintsovo
- Zheleznodorozhny
- Krasnogorsk
- Kotelniki
Odintsovo-City

- Land plot size – 59 ha

*Planned specifications:*

- The total area of the capital construction – not less than 600 000 sq.m
- Social and business area – about 35% of the total territory
- Living area – about 40% of the total territory
- Park and recreational area – about 25% of the territory

Close to Odintsovo city with the population more than 140 000 people

*Located on federal highway Moscow-Minsk:*
- 10 km from the Moscow Ring Road (MKAD) – 6 km from the innovation center “Skolkovo”
- 5 km from the international airport “Vnukovo“
Fitness Centers

There are 7,484 sport objects and facilities, but only 10% of them is private.

Planned to double a number of private objects – by 2017.

50 fitness centers – by 2016

Project investments – 0.5-0.7 billion USD
Tourism and Recreation

There are situated in Moscow Region:

- 6,500 cultural heritage objects
- 83 museums
- 141 parks
- 1 wildlife sanctuary
- More than 1,000 monasteries and churches
- More than 200 country estate
- 3 tourist routes
- Russia's largest exhibition center

The Trinity Lavra of St. Sergius and Kolomna Kremlin (in TOP-10 Sights of Russia) are situated in Moscow Region
The opportunity to develop:
- business tourism
- recreational tourism
- agricultural tourism

More than 30 sites for the construction of hotels and development of tourist infrastructure (amusement parks, recreational facilities, golf courses, resort areas and others)

Investments – more than 1 billion USD
Waste management structure:

- garbage collection
- take out
- sorting
- utilization

The result:

- sort 100% of waste
- secline the volume of landfill from 95% to 30% – by 2020

The annual volume of waste:

- Moscow – 5 million tons
- Moscow Region – 4.8 million tons
INVESTOR SUPPORT TOOLS
THE SUPPORT OF MOSCOW REGION GOVERNMENT

The most comfortable conditions for your investment projects

Ministry of Investments and Innovations of Moscow Region

• support for investment projects
• agreement on tax incentives
• land plots selection
• infrastructure support

Moscow Region Development Corporation

• preparing industrial areas
• infrastructure support
• implementation of the most important investment projects

Ministry of Investments and Innovations of Moscow Region:
Official site: www.mii.mosreg.ru
e-mail: Mii@mosreg.ru
Phone: +7 498 602-08-78
THE SUPPORT OF GOVERNOR OF MOSCOW REGION

The Investment Council with the participation of representatives of federal and regional authorities, Russian and foreign business, science, social organizations is established.

OBJECTIVES

- Determine priorities of investment policy
- Solve key problems of investors

G2B (Government-to-Business)

E-mail: AndreyVorobiev@mosreg.ru
INVESTMENT INCENTIVES ARE PROVIDED IN THE FOLLOWING SPHERES:

- EDUCATION
- RESEARCH ACTIVITIES
- HIGH-TECH
- INDUSTRIAL PARKS
- HOUSING AND UTILITIES
- OFFICE CENTERS
- HOTELS
- SCIENCE AND TECHNOLOGY PARKS AND BUSINESS INCUBATORS

Projects with a total investment from 1.7 up to 16.7 million USD:

- Benefits for property tax (for 5 years)
- Exemptions from income tax (for 5 years)

Project with an investment of more than 16.7 million USD:

- Benefits for property tax (for 8 years)
- Exemptions from income tax (for 7 years)
INVEST IN MOSCOW REGION!