PENZA REGION
EXPORT POTENTIAL
ENGINEERING INDUSTRY, MANUFACTURING EQUIPMENT, METAL WORKING
“Liteino-mechanicheskiy zavod “MashStal” Ltd

Description: “LMZ” MashStal” Ltd. makes steel, cast-iron and non-ferrous molding for mechanical engineering, gas, oil and chemical industry, thermal and atomic engineering, a building complex, and also casting received by a method of electro-slag remelting (ESR). Manufacture of modeling equipment for all kinds of molding (in sandy forms, chill mold, under pressure, on melted and installed gas models), without restriction on complexity, size and materials (modeling plastics, textolite, nylon, laminated wood plastic (delta-wood), wood, metal). The enterprise implemented the quality management system according to the international standard EN ISO9001. The enterprise is certified on the right the nuclear stations equipment production.

Production:
- Steelcasting;
- Cast-iron casting;
- Electro-shlagremelting (ESR);
- Tools made of non-ferrous metals;
- Modeling equipment.

Forms of cooperation:
- Design and technological documentation development.
- Wood, plastic and metal casting production.
- Steel, cast-iron, bronze casting, ESR.

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“Penzenskyarmaturniyzavod” oJSC

Description:
“Penzenskyarmaturniyzavod” produces valves since 1941. It develops, produces and sells over 160 items of valves (diameter from 2 to 80 mm and pressure up to 70MPa).
Since 1997 there are the system of quality management of German certification authority TUVThuringene V. (Germany). The Quality management system is certificated according to ISO 9001.

Production:
Currently “Penzenskyarmaturniyzavod” produces brass plug valves, steel and brass ball valves; steel and brass valves, intended for technological processes automation in various industries; Steel shut off valves from stainless steel with air-powered and electric drives.
Enterprise production is intended for the chemical, oil and gas industry, widely used in housing and communal services and municipal networks of warm-, water- and gas supply, in manufacture of the refrigerating, compressor, medical equipment, in atomic engineering and motor industry.

Forms of cooperation:
❖ Joint ventures pipeline valves production;
❖ Purchase of materials and accessories pipeline valves manufacture;
❖ New markets development.

Director: Alexandr Dmitriev

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“Penztyazhpromarmatura” oJSC

Description: The main activities of “Penztyazhpromarmatura” oJSC are development, production and implementation of various types and kinds of industrial sanitary valves and fittings, controls valves; development, production and implementation of products for Nuclear Power Plant; construction, production and implementation of equipment for nuclear power facilities; development, production and implementation of special technological equipment and other products for industrial supplies and consumer goods; development activities.

Production: cast steel gate valves DN 150…1500 mm, PN 0,1…12,5 MPa; cranes DN 50…1400 mm, PN 1,0…16,0 MPa; drag-pass type cranes for clearing pistons DN 150 - 500 - mm, PN 1,6 – 16,0 MPa; cranes DN 50…1200 mm, PN 1,6-16,0 MPa, t +200, + 250, +425 C°; cranes with methanol DN 50...1200 mm, PN 1,6-16,0 MPa, cranes with methanol hydrogen sulfide DN 50...600 mm, PN 1,6-16,0 MPa, check valves DN 150...1000 mm, PN 2,5...10,0 MPa; axial flow check valves DN 400,500,700,1000,1200,1400 mm, PN 2,5-12,5 MPa; butterfly valves DN 400...2000 mm, PN 0,25...2,5 MPa; control valves DN 350...700 mm, PN 8,0 MPa; valves for nuclear power; flanges, fittings.

Forms of cooperation: Development, production and implementation pipeline valves for objects of nuclear power and heating energy, gas, oil, metallurgical, chemical and other industries.

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“Penza scientific-research electrotechnical Institute” oJSC

Description:
“Penza scientific-research electrotechnical Institute” oJSC was established in 1958 and now it is a leading enterprise in the sphere of information security.

“Penza scientific-research electrotechnical Institute” oJSC is one of the largest enterprises of Russia. It is development and production of equipment for cryptographic protection of information, telecommunications network equipment for special communication of ministries, financial and credit institutions, any enterprises and organizations.

“Penza scientific-research electrotechnical Institute” oJSC has licenses for a complete cycle of works and services in the field of information security from Russian Defense Ministry, Russian Federal Security Service.

Production:
- equipment for secure telephone communication;
- equipment for secure data exchange network;
- communication equipment;
- equipment for secure mobile communications;
- biometrics - neural network technologies;
- test equipment.

Forms of cooperation:
Development, production and implementation of equipment, export.

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“Penzkompressormash” oJSC

Description: “Penzkompressormash” oJSC is a modern, dynamically developing enterprise, which includes design, production and technology unit. The main part of collective consists of highly qualified professionals with extensive experience in designing and manufacturing of compressor and pump equipments.

Production: “Penzkompressormash” oJSC develops, manufactures and supplies:
- air and gas screw and piston compressors with capacity ranging from 0.05 to 200 m³/min pressure up to 320 kg/cm²;
- screw and piston refrigeration compressor units;
- compressor units for refueling motor transport with gas;
- sealed pumps;
- iron castings, forgings from ingots and rolled, hot stamping.
Specialists of the company will carry out warranty and service.

Forms of cooperation: Development, production and implementation of equipment, export.

Director: Alexey Kozin

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“Penzadieselmash” oJSC

Description: “Penzadieselmash” oJSC is a large enterprise producing diesel engines, turbochargers, components for diesel building factory. Enterprise was established in 1949. “Penzadieselmash” oJSC is a member of “Penzadieselmash” oJSC, the largest Russian company, consolidating the leading enterprises of transport engineering.

Consumers of “Penzadieselmash” oJSC are enterprises of Russia and CIS countries. The largest of them are «RZD» oJSC, Bryansk Engineering Plant, Kolomna Engineering Plant, «Volgodieselmash» (Balakovo). Foreign customers are enterprises of Mongolia, Kazakhstan, Ukraine, Poland, Latvia, Cuba.

Production:
- diesels D50 (locomotive diesels PD4A 1-1-PD4D, ship diesels 5DG50M, 6DG50M, stationary power supplies PD5), repair and overhaul of diesels;
- turbocompressors (for locomotive diesels and ship diesels, stationary power supplies, heavy dump trucks, gas motor compressors), repair and overhaul of turbocompressors;
- spare parts for diesels and turbocompressors;
- water and oil pumps, elastic couplings, shaft turning mechanisms, pistons and other items for various sizes diesels.

Forms of cooperation:
- Export of diesels, turbocompressors, spare parts.
- Repair and overhaul of diesels and turbocompressors.

Director: Nikolai Simonov

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“Repair Plant Belinsky” oJSC

Description: “Repair Plant Belinsky” oJSC has been functioning since 1971. The main activity is repair of tractors and internal combustion engines for combines and tractors. The plant manufactures components and units of agricultural machinery for cultivators. All pumps are certified: certificate № ROSS RU.AYA45.V05786, license number 00-044789 PPC.

Production: Multistage pumps «CNS» of type CNSA 13-70 ... 350, CNS (G) 38-44 ... 220 ... 220 CNSM 38-44, 60-66 TSNSUN ... 330.

Forms of cooperation: Development, production and implementation of pumps, export.

Director: Nikolai Iliev

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“Special Design Turbochargers Bureau” oJSC

Description:

“Special Design Turbochargers Bureau” oJSC (oJSC SKBT) was established in 1962 as a research facility to design and develop turbochargers for diesel and gas engines of all applications. oJSC SKBT is unique organization in Russia and CIS that is a designer, developer and main producer of turbochargers to boost diesel engines with rated output of 300 to 5000 kW.

oJSC SKBT is a fast development plant. The turnout of the company is growing by 20% yearly. Highly qualified staff, up-to-date research facilities, advanced methods of engineering combined with high technologies of manufacturing - all of this makes oJSC SKBT a competitive enterprise on Russian and worldwide market of turbocharging.

oJSC SKBT has successfully passed the certification of international quality management system standard ISO 9001.

Production:

5 TK generations and more than 110 modifications of frame sizes TK18, TK21, TK23, TK30, TK34, TK35, TK41, TK48 were put into mass production.

More than 250 000 turbochargers of oJSC designs were built to boost diesel engines, mounted on main line and shunting locomotives, sea and river ships, heavy duty trucks and drilling rings, mobile and stationary power plants, as well as on gas motor compressors for gas pumping stations.

Among customers of oJSC SKBT are marine and river fleet enterprises, Gazprom, mining plants, Russian Railways and plants, using industrial railway transport.

Forms of cooperation:

Export of products

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“Serdobsky Machine Building Plant” CJSC

Description:
“Serdobsky Machine Building Plant” CJSC (CJSC “SMZ”) was established in 1953. CJSC “SMZ” is a member of “United Automotive Technologies” oJSC.
“Serdobsky Machine Building Plant” CJSC is located in the most advanced center of the European part of Russia and is equidistant from the major automakers, has railway track. Availability of qualified labor.
CJSC “SMZ” has a finished internal infrastructure, services and features internal cooperation. Availability environment of automotive industry companies and the possibility of intraregional cooperation.

Production:
CJSC “SMZ” performs the following activities:
- roll and cut sheet metal;
- cold sheet metal stamping parts with thickness of 0.3 mm to 7.0 mm;
- mechanical processing;
- semi-automatic and automatic welding in shielding gases;
- trailers assembling;
- galvanized parts;
- heat treatment (hardening, tempering, annealing, carburizing).

All industrial and supporting industries and warehouses are located on the same plot in Serdobsk.

Forms of cooperation:
Manufacture of stamping and welding products, sub-assemblies for the engineering industry.

Director: Sergey Rumyantsev

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“Nizhnelomovsky Electromechanicheskiy Zavod» oJSC

Description: Plant was established in 1938. Now this plant is reliable partner government, producing goods of strategic importance to ensure its defense and security. At present time the company produces more than 50 types of parts for automotive vehicles. Manufacture of fireworks household and professional applications started since November 2003. "Nizhnelomovsky Electromechanicheskiy Zavod» oJSC successfully cooperates with many scientific and manufacturing industries of Russia and abroad.

Production:
- cutting tools: taps, dies, drills, mills, cutters and thread tools, etc.;
- molded parts for small-sized washing machines, bicycles, vacuum cleaners, different inlays for furniture, decorative curtains for quarters and offices and other products;
- plastic products for cold food;
- baby carriages;
- wood products;
- parts for cars and agricultural machinery.

Forms of cooperation: Export of products.

Director: Konstantin Kondrashov

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**Description:**

oJSC “PPO EVT” is a member of “Concern Radio electronic technology” oJSC – one of the leading Russian manufacturers of complex household equipment De luxe and Electronicsdeluxe.

All the production is automated and computerized; product quality complies with the European standards. oJSC “PPO EVT” is among the most modern plants in Europe by the level of technology and equipment.

The company is actively involved in international and Russian exhibitions and fairs. oJSC “PPO EVT” is a winner of the program «100 best goods of Russia» more ten years, awarded gold and platinum “Quality Mark XII century”, Grand Prix “Crystal Sirin”, «Golden Sirin”.

**Production:**

oJSC “PPO EVT” produces more than one hundred models of gas cookers, electric cookers, electro-gas cookers, built-in appliances and sixty models of water heater De luxe и Electronicsdeluxe.

Cookers are different in type, size and set of technical characteristics. Water heaters are different in size (from 20 liters to 120 liters), execution of the inner tank (glass porcelain or stainless steel) and form (round or flat).

Customers of oJSC “PPO EVT” are attracted by excellent combination «price-quality», opportunity to save energy.

**Forms of cooperation:**

Expansion of the dealer network by increasing the number of wholesale customers.

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CHEMICAL INDUSTRY
"Biosintez" JSC

Description: The Penza plant of medical preparations was established in 1959. Production of antibiotic substances by fermentation was chosen as a main direction of its activity, and antibiotic biomycin (chlortetracycline) and vitamin B12 were the first products. Later other antibiotic substances were included into product list: oleandomycin, tetracycline, nystatin, heliomyacin (Gold medal of Exhibition of Achievements of National Economy in 1970), fusidic acid and sodium fusidate, levorin (candicidin) (Gold medal of Plovdiv Exhibition in 1977), benzylpenicillin potassium, mycoheptin, as well as cardiovascular riboxin (inosin). Besides the substances, as early as in 1961 the Plant began to produce the formulated preparations, tablets, in 1971 manufactures of infusions and filling of powders for injection were put into operation. Also production of endocrine preparations was organized, in 1986 – insulin, in 1989 – heparin. In 1987 the Plant had been reorganized in the Combine of medical preparations in connection with multifarious character of manufacture, and in November 1992 it had been reorganized in Open Joint-Stock Company "Biosintez".

Production:
- Manufacture of powders for injections;
- Manufacture of injections and infusions;
- Manufacture of tablets;
- Manufacture of ointments and suppositories;
- Manufacture of substance.

Forms of cooperation: Export of medical preparations

Director: Olga Klygina

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“Biokor” JSC

Description: The company was founded in 1991. Today “Biokor” ltd. has 150 of qualified personal, vast industrial spaces and the high-efficiency lines which are carrying out a full cycle of manufacture from processing of raw materials to packing of finished goods.

The firm is the leader in dietary supplement production. There are more than 30 articles among registered dietary supplements. All of them are produced according to current sanitary regulations and standards of Eurasian Economic Community.

Production: At present our range of goods is in the next branches:

Antistress dietary supplements based on valerian, tonic dietary supplements, dietary supplements for support of the functions of liver; dietary supplements for women; oils rich of polyunsaturated fatty acids; vitamin mineral complexes, to prevent presenilation; fruit and berry beverages, enriched by vitamin and selenium; products with dietary fibers of cereals.

We are proud of our technology for extrude products manufacture with high content of dietary fibers. Based on this know-how were made series of dry breakfasts for activity improvement of gastrointestinal tract activity. For a long time the enterprise discoverd technology for cold press for linen oil cold and as a result optimum modes ofb it have been found and the flax grades are chosen to receive oil on the world level of samples. Special activity of firm “Biokor” is manufacture of the unique selenium-organic antioxidant of selenium pyran and dietary supplements based on it.

Forms of cooperation: Own manufactured dietary supplements delivery, dietary supplements production on order, dietary supplement development on order

Director: Stanislav Frolov

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LIGHT INDUSTRY
Furniture Company “LEROM” - the Russian company is specializing in the furniture manufacture for living quarters. The company is equipped with advanced high-tech equipment, the world’s leading machine tool industry. The company is certified according to international quality standards ISO 9001-2001.

At present assortment of furniture manufactured by the company “LEROM” is quite broad. It includes products for customers with different tastes and incomes. There is furniture for living room, bedroom, original children’s room furniture.

At the heart of the whole range of furniture is based on the principle of modular construction. Thanks to this piece of furniture is easy to combine with each other, add new and change places. This approach ensures the most efficient use of space.

Forms of cooperation: wholesale

Director: Roman Lega

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“Vladicor” JSC

**Description:** Furniture factory “Vladikor” exists in the furniture market since 1990. Today this is a dynamically developing production using innovative technologies in the manufacture of upholstered and cabinet furniture.

All products are made from high quality components for high-tech equipment company SCM (Italy). Using a selection of designer furniture fabric.

**Production:** Production of upholstered and cabinet furniture, woodworking.

**Forms of cooperation:** wholesale

**Director:** Nadezda Koroleva

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“Chaadaevsky zavod drevesnix plit” LLC

Description:
“Chaadaevsky zavod drevesnix plit” LLC was established in 1976 and now it is a dynamically growing manufacturing company.

The new German line of wood particle board (WPB) was launched in 2006. The main product of the plant is laminated wood particle board (LWPB). LWPB production was launched in April 2008.

At present “Chaadaevsky zavod drevesnix plit” LLC consistently produces 50 m³ of high quality LWPB and is one of the largest producers of chipboard in the Volga region and in the south of Russia.

Production:
Finished products are wood particle board (manufactured according to GOST 10632-2007). WPB is three-ply wood polymer sheet material, produced on the basis of wood chips and plastic binder.

The main product is laminated wood particle board (LWPB). LWPB is polished first grade WPB with fine-lined surface thermosetting decorative film on paper.

All products passed certification tests in specialized laboratories in Russia and has certificates of conformity to standards of safety and quality.

Forms of cooperation: wholesale

Director: Evgeniy Voskresentsev

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“Ecowool Penza” oJSC

Description: “Ecowool” oJSC is an enterprise of cellulose insulation production. “Ecowool” oJSC provides service on the device of insulation systems of buildings and structures using ecowool.

Production: Ecowool is ecologically safe, nonflammable, high heat insulation and soundproof material. This has been successfully used to create reliable and durable insulation systems of any building construction, residential and nonresidential buildings, providing reliable and long-term thermal insulation heat preservation, prevention of ice dams and icicles on the roof.

Forms of cooperation: wholesale

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“Master-PAK” Ltd

Description:
At present “Master-PAK” Ltd is a leader in manufacturing high quality corrugated cardboard and corrugated packaging in the Penza Region market. Production capacity is 60 million m² of corrugated cardboard per year.

The company is equipped modern imported high-tech equipment for production of high quality corrugated cardboard; modern automatic high-speed lines for processing corrugated cardboard and corrugated packaging production with application modern 1-3-color flexographic printing; imported laboratory for quality control of products according to GOST.

Production:
- 3-layer corrugated cardboard with brown and white covering layer T-22, T-23, T-24, T-25, T-26 GOST 7376-89;
- boxes of 3 - and 5-layer corrugated cardboard with individual dimensions and characteristics, according to GOST and TU;
- products of corrugated cardboard with complex configuration (trays, box pallets, show boxes, Bottom layers, corners, etc.);
- components to ensure the safety of products (liners, shells, walls, barriers, etc.).

Forms of cooperation:
Export of products

Director: Igor Altarev

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Group of companies “SKTS” Ltd

Description: Group of companies “SKTS” Ltd. manufactures technical broadcloth and fabrics for special purpose.

There are three companies in the «Group of companies» “SKTS”: Trade house “Aseevsky” Ltd., «BECTA» Ltd. (dealing and marketing) and “Sursky industrial complex of technical cloth” ltd. (industrial duties).

Vesta ltd. have been worked works with foreign partners since 2004 and is known as one of the leading enterprises-suppliers of technical cloth on the CIS market and far abroad.

Production: “Group of companies “SKTS” is the leading manufacturer of technical broadcloth, transporter tapes, filtering fabrics and sleeves, nonwoven cloth, bentonite, geotextiles, sheet wadding, etc.

The company constantly releases new technical cloth for asbestos cement and asbestos free technologies development, know-how for paper industry and others.

Forms of cooperation: wholesale

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“Eletech” LLC

Description: The industrial and trade association “Eletech” was established in July 1999 in Korolev, Moscow region. The company included JSC “Penza Electromechanical Plant” as an industrial division and LLC “Eletech” as a trading division. The main activity of the association was in manufacturing and sale of industrial, street and domestic lamps.

Today JSC “Eletech Factory” is not only a company that produces a wide variety of lighting engineering products such as domestic, street and industrial lamps. We also suggest our clients a wide range of services in advertising support, advance delivery, transportation and logistics. In creation of its products JSC “Eletech Factory” works in close cooperation with CJSC “Nikolsk Lighting Glass Factory” from Nikolsk and with JSC “Natalyinsk Lighting Glass Factory” from Natalyinsk. Collaboration with these lighting glass factories brought the company at the leading position among the manufacturers of lighting products.

Production: At present the volume of monthly production of JSC “Eletech Factory” is over 250 000 items:
- home wall and ceiling lamps;
- pendant lamps;
- street console lamps;
- industrial pendant lamps;
- wall and ceiling dust;
- waterproof lamps, etc.;

Forms of cooperation: wholesale

Director: Michael Kirdyaev

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Description: The factory is the undisputed leader among Russian manufacturers of lighting glass and products for floral design with a market share of over 70%, with over 80% of the range being monopolistic products. The factory produces products using 4 major technologies - hand-blowing, pressing, press-blowing and centrifugal molding, which makes it unique not only in Russia but in Europe as a whole. Factories of Maxcom Group have a leading position in the industry of consumer products – lamps with glass for industrial and domestic purposes, glass diffusers for lamps of different purposes, tableware and other glass products. «NiNaGlass» and «Eletech» brands of the group are well known in Russia and Europe.

The factory is mainly using modern Italian equipment and technologies. Manufacturing is built on a principle of high flexibility to change of the product range and production of small and medium quantities.

Production: 
- glass plafonds and dispersers for different lamps;
- plafonds, disperser sand other glass spare parts for cars, gas ovens, train carriages and other technical devices;
- tableware, decorative tableware and vases, souvenirs, candlesticks, ashtray, flower pots and ornamental flowerpots;
- chemical containers - bottles and banks for chemical substances.

Forms of cooperation: 
wholesale; distribution

Director: Igor Polev

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“Nikolsko-Bakhmetef Glass Factory” Ltd.

Description: “Nikolsko-Bakhmetef Glass Factory” Ltd. is a manufacturer of highly assorted glassware and crystal ware, vases for table, vases for flowers, souvenir products, gift sets, exclusive orders and etc.

The main objective of company is to revive the traditions of Russian crystal production with the current fashion. Company started manufacturing highly assorted glassware and crystal ware to further decorate it in silver, bronze and gold. Products decorate with “Matt engraving”, “deep etching”, “the Venice thread”, “diamond edge”, painted with paints and gold.

Masters and artists learn from previous generations with love and attention, retain, develop the best traditions and create a new assortment of products and new decor.

There are modern Italian and German equipment on the plant. Glass furnaces built by modern Italian projects.

Production:
- vases for table;
- vases for flowers;
- gift sets;
- souvenir products;
- highly artistic products;
- items for order.

Forms of cooperation: wholesale; corporate direction.

Director: Sergei Pancirev

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“Teliachii nejnosti”,
IE Styrova E.N

Description: The company conducts scientific production activities since 2007. Prior to 2009 carried out research work on the content of the calves in the fresh air. We were involved in the Penza region farmers.

But the material house “Calf tenderness”, no one in doubt. For a few years company technologists have worked on the structure and map layers of house for the calf. We had to create a home that keep warm in cold winter and cool in hot summer. In winter, it was important to prevent condensation, which is formed on the walls of a plastic house with breathing calf, while not removing the shutter. The decision came quickly: between the layers of the house, “Veal Tenderness” put air bubbles. In the house, “Veal Tenderness” calves are under the protection of mothers, whose name-Technology!

Production:
- Individual houses for calves;
- Group houses for calves;
- Accessories for the content of calves.

Forms of cooperation: wholesale; corporate direction.

Director: Elena Styrova

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“Metaplast” Ltd

Description: Production Association “Metaplast” Ltd is an organization founded on the basis of large enterprises, with a rich 70-years history. The enterprise produces consumer goods and metal-plastic products.

Production: The main products are cutlery and cookware: they are comfortable, durable, varied, they have different patterns and forms.

Kitchen accessories are produced as all-metal and with polypropylene handle.

The enterprise also produces a knife blade to the jewelry industry, frying pans, cocottes and plates.

Forms of cooperation: wholesale

Director: Denis Finogeev

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“Match factory “Pobeda” Ltd.

**Description:**
“Match factory “Pobeda” Ltd. produces matches for over 150 years. Huge experience learned during these years allows our products to meet the highest quality standards.

The matches have high demand on the Russian market and on the markets of the countries of Central Asian and Transcaucasian countries.

**Production:**
- Matches "Household" (1000 pcs.)
- Matches "Gas" (30 pcs.)
- Matches "Gas" (40 pcs.)
- Matches "Gas" (80 pcs.)
- Matches "Cigarette" (20 pcs.)
- Matches "Hunting" (20 pcs.) - 41 mm.
- Matches "Hunting" (20 pcs.) - 82 mm.
- Matches "Fireplace" (40 pcs.)
- Matches "Fireplace" (30 pcs.)
- Matches "long burning" (7 pcs.)
- Matches "long burning" (14 pcs.)

**Forms of cooperation:**
wholesale

**Director:**
Pavel Sizov

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“Askent” Ltd.

Description: The lifestyle of each person is own way unique. We try to suit tastes and preferences of each our client, offering the greatest possible choice of accessories from a genuine leather.

We create products which are harmoniously entered in style of the owner and become a part of his bright life.

Production: Male and female purses, credit and visiting cards holders, key purses, covers for documents, beauticians, clutches, bags, girdles, belts... Each product of ASKENT is tricky combination of functionality and innovation. Every collection is made of genuine leather, has unique design and inimitable beauty.

Forms of cooperation: Wholesale trading
Corporate direction
Franchising

Director: Mikhail Eryutin

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Website: www.askent.ru
“Liza” Ltd.

**Description:**
“Liza” Ltd. works from 01.09.2011, and it is a subsidiary of Company “Gold”. The company produces about two thousand units per month.

Ltd. "Lisa" is an independent manufacturer of handbags, that’s why prices don’t depend on the major wholesalers. The company's products meet the European standards and can satisfy the most refined taste.

In recent years, the Company has taken strong positions in the market of the Russian manufacturers of handbags of leather and imitation leather thanks to innovative approaches to the creation of handbag collection.

**Production:**
Leather goods (handbags) of leather and imitation leather, natural and imitation suede, sports bags.

**Forms of cooperation:**
wholesale;
corporate direction.

**Director:**
Lyubov Egorkin

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FOOD INDUSTRY
“Penzenskay konditerskay fabrika” CJSC

Description:
“Penzenskay konditerskay fabrika” CJSC is a company which products are known and loved in Russia and abroad.

“Penzenskay konditerskay fabrika” CJSC is a member of Holding company “United Confectioners”. It’s the largest confectionery company in Russia. The holding includes such large Moscow enterprises as “Rot Front” JSC, “Krasniy Oktyabr” JSC, OJSC “Confectionery concern” Babayevsky” JSC.

“Penzenskay konditerskay fabrika” CJSC exports products to many countries. Company’s products are in demand on the international market.


Production:
The company produces products in virtually every segment confectionery products: candies, toffees, dragees, marshmallows, candy, oriental sweets, waffles, cakes, cookies, wafer cakes.

Forms of cooperation:
wholesale

Director:
Alexander Makarov

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“Severyanin” Ltd.

**Description:**
Currently Severyanin is one of the three of the largest producers of confectionery in the Volga federal district. All warehouses, office buildings and the production equipment are in our property. The production equipment is made by German, Italian and Japanese manufacturer. The quality of production and success of the company are confirmed by awards and diplomas which were won at prestigious international and Russian exhibitions (the gold, silver medals "Grand Prix" for quality of production at the international PRODEKSPO exhibitions in 2005, 2006, 2007, 2008, and 2011).

The geography of JSC Severyanin sales covers practically all regions of the Russian Federation, and also the neighboring countries: Kazakhstan, Belarus, Azerbaijan, Tajikistan, Kyrgyzstan.

**Production:**
The confectionery union JSC Severyanin produces more than 250 product items:
- short combined cookies which does not have analogs;
- short cookies with various stuffing, with different types of decoration, including glaze;
- oat cookies;
- sugar cookies, including combined;
- candies, fruit jelly.

All products correspond to requirements state and European standards. The company cooperates only with the reliable suppliers who guarantee stable quality of raw materials that, along with rigid quality control at all stages of technological process, gives a guarantee of a high-quality product.

**Forms of cooperation:**
wholesale

**Director:**
Iarisa Shirshova

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**Website:**
Web-site on reconstruction
Individual entrepreneur Kuzjakova N.A.
Trade Mark Vanushkiny Sladosty

**Description:**
"Vanyushkina Sladosti" company makes and realizes confectionery. At present the product line of the enterprise makes more than 500 items.
All the production is based on continuous work on a quality maintenance by use of natural, non-polluting raw materials. All production is made on the domestic and import equipment. The advanced technologies are used. Excellent quality of sweets speaks for itself: our production has constant consumers in many regions of Russia and the CIS. The acceptable prices jointly with high quality guarantee a great demand and give the chance to our partners to get stable profit from year to year.

**Production:**
- Simple sugar cookies;
- cookies the sugar simple;
- compound sugar cookies with a stuffing made of halvah, cream, the condensed milk, jam, zephyr, soufflé;
- simple or compound cookies (with stuffing) in the dark/white glaze;
- short cookies, shortcakes in glaze and without it;
- biscuit fruitcakes, shortcakes as in glaze, with a stuffing, and without them;
- gingerbreads with a stuffing;
- mini-cakes, cakes, Swiss rolls;
- fruit jelly, soufflé, zephyr, both in glaze, and without it;
- wafer tubules, horns, wafers with various stuffing, both in glaze, and without it;
- halvah, nuts-and-honey bars, dried fruits in glazes, chocolate figures.

**Forms of cooperation:**
wholesale

**Director:**
Natalia Kuzjakova

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Individual entrepreneur Moskalenko M.N.

Description: Confectionery of IE Moskalenko work in the direction of development and automation of cookies production that promotes the increase in volume and in variety of let-out production. The basic principles of enterprise work are an innovative approach to production of short cookies, openness, readiness for dialogue and creation of the long-term mutually advantageous relations with partners.

Professionalism and experience of the enterprise staff, use of traditional recipes combined with modern technologies, and the main thing, ability to give the heart and soul in result of the work – here are the main components of the enterprise success. Effective use of technical and technological base and also continuous investigation of market requirements for short cookies, allows the company to be successful for 12 years.

Production: The wide variety of short cookies also made according to the real house recipes with certain house taste.

Forms of cooperation: wholesale

Director: Mikhail Moskalenko

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“Penzaagropromsad” Ltd.

Description: “Penzaagropromsad” ltd. was founded in 2002 and works in the field of pastry. The main purpose of the company is to be the most refined taste. The receipt and all-natural food are checked in the independent laboratory. “Penzaagropromsad” ltd. works on the near abroad and Russian markets. It thanks to constant implementation in taste and in the range of goods.

Production: 10 years we pressed for the home taste and home-made quality of our products.
“Penzaagropromsad” ltd. produces three types of fancy vanilla biscuits in the shape of the heart, pasting together biscuits and cream puff with different fillers. Expiration date of our biscuit is 45 days and during that period they preserve their taste quality.

Forms of cooperation: wholesale

Director: Pjustyam Abhairov

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**Individual entrepreneur Manukyan A. Trade Mark “Bossanova”**

**Description:** Manufacture and wholesale of confectionery products

**Production:**
- Gingerbreads with filling and without filling
- Butter cookies with filling
- Butter cookies of sandwich type
- Butter cookies with glaze
- Sugar biscuits of sandwich type
- Sugar biscuits with glaze
- Oat cookies with filling
- Marshmallow with filling and glaze

**Forms of cooperation:** wholesale

**Director:** Arthur Manukyan

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“Ostrov Izobiliy” Ltd.

Description: Trade mark “Ostrov Izobilia” was registered in 2003. Logo and company style appeared at the same time. So customers could choose the quality products. In 2005, the company developed a new direction - confectionery products. Use of natural ingredients was the main criterion of confectionery production.

Further, the company began to produce vegetable salads and fish. Besides Penza Region Fish products are sold on the territory of Republic of Mordovia, Ulyanovsk and Saratov regions, confectionery products are sold in most parts of Central Russia, Republic of Tatarstan, Urals and Siberia.

All assortment is certified, which confirmed by conformity declarations and quality certificates.

Production: 
- sugar cookies, sugar cookies with filling and frosting;
- gingerbreads;
- herring fillet pieces, herring fillet rolls;
- headed fish;
- fillet slices: pink salmon, mackerel, pike;
- sprat, khamsa, capelin;
- salads;
- oil, caviar.

Forms of cooperation: wholesale

Director: Andrey Kiseliov

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Website: www.zayko-penza.ru
“Penzenskaya shokoladnaya kompaniy” Ltd.

**Description:**
“Penzenskaya shokoladnaya kompaniy” Ltd. works on the confectionery market since 2001. At present the company focuses to work with regions of Russian Federation. The main directions of deliveries are: Central Russia, the Volga region, Siberia and the Far East. “Penzenskaya shokoladnaya kompaniy” Ltd. Has own car park, which allows organizing timely delivery of products on the territory of Russian Federation.

“Penzenskaya shokoladnaya kompaniy” Ltd. is a successful supplier and participant of public procurement system. At present the volume of production is 300-350 tons per month.

**Production:**
“Penzenskaya shokoladnaya kompaniy” Ltd. produces confectionery products under the trade mark “Babushkino”. Product range is divided into several groups:


**Forms of cooperation:**
wholesale; corporate direction.

**Director:**
Sergey Savransky

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“Region-Hleb” cJSC

Description: The Region-Hleb company was founded in 2001 and today is the largest fish and chips producer in the Volga federal district. It is the enterprise of a complete cycle with modern equipment and technologies. The production of the company is known and beloved by more than 20 regions in Russia and abroad. All production processes are accompanied by the rigid quality control, as for entrance raw materials and for all production cycle. There is a constantly conducted work on new types of production, the marketing policy and distribution structure allows to increase and to improve the representation of production in outlets considerably.

The Region-Hleb company took part in the international exhibitions, confirming the high quality of let-out production by the received awards.

Production: The Region-Hleb company makes and sells fish and chips production under own trademarks 'khrust' and 'Vecher.com': rye and wheaten croutons, crackers, mini-bread ring, corn sticks, nuts.

Tastes and types of production are constantly updated based on the analysis of the market and buyers' flavoring preferences.

Forms of cooperation: wholesale; corporate direction.

Director: Tatjana Dubinina

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Каталог «Экспортный потенциал малого и среднего бизнеса Пензенской области»

Высокотехнологичная продукция

HI TECH
FSUE FRPC PC Start named after M.V. Protsenko is the Penza region largest diversified electronics manufacturer. It’s a member of nuclear weapons complex of State Corporation «Rosatom». The company specializes in complex, high-tech radar, electro-mechanical, electronic devices and systems.

The production and technological capabilities provide a complete product life cycle:
- development – tests - batch manufacturing - warranty and post-warranty service.

The enterprise’s strategy is aimed at the continuous development of production, its technical and program re-equipment, the development of new manufacturing technologies, which permits developing of new high-technology goods and new market outlets.

Primary Product Areas of Activities:
- engineered security facilities, access control systems
- data collection and processing systems for the Fuel and Energy Complex;
- data collection and processing systems for the railroad transport industry;
- special valves, pressure switches, converters for nuclear power plants.

Export

Sergei Baydaov

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“Radiozavod” oJSC

Description: JSC “Radiozavod” was established in 1975 and now it is one of the leading Russian companies of development and manufacture of automated control systems (ACS) special-purpose. The structure of “Radiozavod” oJSC includes three scientific branches. Scientific and technical potential of company are used to produce civilian products: control center for Ministry of Home Affairs and Ministry of Emergency Situations; agricultural equipment; medical equipment; equipment for oil and gas industry; telecommunication equipment; consumer goods.
At present time “Radiozavod” oJSC is stably growing company, providing full life cycle of manufactured products: research and development, manufacture of samples, tests, series production, modernization and major repairs.

Production:
- Mobile complex management (MCM);
- Complex of equipment for digital communications, switching and management for the operational and command connection;
- Mobile point of blood sampling «Medteko»;
- Mobile dental rooms «Medteko»;
- Universal pneumatic seeders «Bistrica» C-6PM2; C-6PM3 and vegetable seeders-mounted pneumatic «Bystrica» NCSA-2,8; NCSA-4,2;
- Pneumatic actuator «Kitema-2»;
- Attachments to digital television «Volna»;
- Energy-saving led lights;
- Household cabinets.

Forms of cooperation:
- Attracting investments into development and production;
- Cooperation and mutual rendering of services in the field of production;
- Expansion of batch production;
- Organization of product sales;
- Scientific-technical cooperation in the field of production.

Director: Alexander Bystrov

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Scientific-Production Enterprise “Rubin” oJSC

Description: Scientific-Production Enterprise “Rubin” oJSC was established in 1953. The company made a significant contribution to the various fields of science, engineering and technology at every stage of its activity.

At present time “Rubin” oJSC has leading positions on creation of automated systems and systems management for Ministry of Home Affairs, Ministry of Emergency Situations and etc., thanks to long experience of veterans, scientific and technical expertise to create complex systems, young professionals, who boldly and aggressively introducing modern information technologies in system design methodology.

Production:

- staff and command-staff machines and special machines on wheel and track-based;
- system and special software complexes;
- telecommunications (multiplexers, signal conversion devices, time division of communication channels devices and etc.);
- stationary and portable ARM for exchange of documentary classified information on the open channels of communication (telephone, wired, cellular and radio channels);
- automated complexes of digitizing terrain.

Forms of cooperation: Delivery enterprise production to government organizations with license for foreign trade.

Director: Victor Bezyaev

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Website: www.npp-rubin.ru
Scientific-Production Enterprise “SENSOR” LLC

Description:
Scientific-Production Enterprise «SENSOR» was established in 1992 in Zarechniy city. It’s a full cycle enterprise, developer and producer of a wide range of sensors and instrumentation, automation equipment, flameproof electrical equipment, valves with remote control.

At present the company occupies a leading position in the market of measuring systems and valves for the petrochemical and gas industry in Russia and CIS.

Production:
- level meters, sensors and systems;
- solenoid valves, valves, bottom speed;
- signaling devices;
- tanker grounding devices;
- instrument housing.

Forms of cooperation: Export

Director: Yuriy Mizgunov

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“Scientific research Institute "Controlpribor"» oJSC

Description: Scientific research institute Controlpribor oJSC develops and produces science intensive equipment, which is used in nuclear power, machine building and electronic devices production.

The main course of the enterprise – the production of devices, installations, systems and complexes for measurement, technical control and technological type. The enterprise makes the complete cycle of production from development to production and delivery of ready equipment, and if it is required, chief-assembly, tooling, tests and going into operation on the object.

The enterprise has all required licenses, including licenses for construction and devices manufacture for nuclear power stations. The technical solutions are protected by patents and certificates of authorships.

Production: The monitoring system of reinforced rope tension of pretension of a protective cover of the VVER-1000 reactor installations; the system for information pickup from string sensors; measuring system of leakage of a tight protection of the VVER 1000 reactor installation at tests for durability and tightness; measuring system of the intense deformed condition of elements of basic designs of a crane runway of the polar crane in a reactor building of the nuclear power plant; measuring system of pipelines moving, elements of nuclear power constructions and plant equipment; monitoring system to check the level of a tension of reinforcement bunches of a protective cover; system of monitoring the construction structure conditions buildings and facilities.

Forms of cooperation: Scientific research institute "Controlpribor" is ready for cooperation with potential customers on development and delivery of the control systems for building facilities, buildings made of stressed concrete (Nuclear power stations, bridges, moorages, multistory buildings and others).

Director: Sergey Konnov

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“Scientific-Research Institute of Physical Measurements” oJSC

Description:
“Scientific-Research Institute of Physical Measurements” oJSC (“SRIPM”) is a parent company of the Federal Space Agency. “SRIPM” oJSC is a member of “Russian Corporation of space instrument engineering and information systems” oJSC.
“SRIPM” oJSC specializes in development and supply of sensors, transducers and measurement systems of diagnosis, management, monitoring and emergency protection for spacecraft, military, aviation equipments, nuclear power stations and other industries.

Production:
“SRIPM” oJSC develops and distributes:
- sensors for measurement absolute pressure of 2 mmHg up to 45 MPa, excess pressures from 0.001 to 300 MPa; differential pressure range from 1.6 to 1000 kPa; rapidly varying pressures from 0.0005 to 30 MPa; acoustic pressures from 84 to 194 dB; deformations of ± 3000 microns / m; efforts from 0.02 to 4000 kN; torsional moments from 60 to 250 nm; linear displacements from 0.1 to 16000 mm; angular displacement from 0 to 360 deg.; speed from 0 to 130,000 rev / min; linear accelerations from 0.028 to 200,000 m/s²; angular accelerations of 1.5 to 4500 rad/s²; mass flow rate from 120 to 35,000 kg / h;
- temperature sensors;
- switching pressure and liquid level;
- weighing devices and other measuring instruments.

Forms of cooperation:
Export

Director:
Alex Dmitrienko

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**Description:**
Scientific-Production Enterprise «MedEng» was established in 1994 in the city of Penza. The main purpose is to develop and produce high-tech and high-quality medical products, such as artificial heart valve MedEng-2. At present 70 percent implanted artificial valves used in Russia and CIS countries are produced by «MedEng» CJSC. Company has many years of experience in producing and selling Innovative medical devices.

MedEng-2 valves have a world-class quality. This is confirmed by the patents of Russia, the United States and the European patent.

**Production:**
- artificial heart valves;
- sterile surgical suture materials;
- sterile disposable scalpels;
- sterile surgical gloves;
- carbon napkins.

**Forms of cooperation:**
Export

**Director:**
Sergei Evdokimov

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“Nauchno-issledovatelsky institut elektronno-mekhanicheskikh priborov” JSC

Description:
The Penza research institute of electronic and mechanical devices was founded in January, 1959 according to the Resolution of Council of ministers of the USSR No. 1315-633 from December 3, 1958. «About measures for development of specialized production and research-and-production base for radio components». During more than 50-year scientific, technical and production activity JSC NIIEMP is the Russian leader in the field of a resistor building, GIS TsAP And ATsP W. It is a unique enterprise in Russia on development and production of high-voltage high-frequency vacuum switching devices and condensers.

Since 2012 JSC NIIEMP is a part of the Russian Technologies State corporation JSC Rossiyanskaya elektronika.

Production:
- The enterprise specializes on development and release of difficult knowledge-intensive electronic and mechanical devices and electric devices:
  - resistors and rezistor components;
  - hybrid integrated schemes of GIS TsAP and ATsP W;
  - vacuum high-voltage high-frequency switching devices and condensers;
  - instrumentations for fuel and energy complex;
  - control, measuring and processing equipment for production of resistors and vacuum switching devices.

Forms of cooperation:
Mutually advantageous trade

Director:
Valery Nedorezov

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“Center of special engineering constructions of Research and design institute of radio-electronic equipment” cJSC ("CeSIS NIKIRET” cJSC)

Description:

“CeSIS NIKIRET” cJSC it was founded by the Federal state unitary enterprise «Scientific research institute of physical measurements» (The Russian aviation space agency) and the Federal state unitary enterprise «Research and design institute of radio-electronic equipment» (Federal agency on atomic energy).

The enterprise develops and makes complexes of technical tools for physical protection of special, important and especially important objects. It makes predesign, design, construction and "turnkey" balancing and commissioning works, warranty and post-warranty service, and also personnel training.

The created complexes of physical protection are successfully maintained at boundaries of the Russian Federation and in the number of CIS countries, in system of the Ministry of Defence of the Russian Federation, the Ministry of Internal Affairs of the Russian Federation, Rosatom objects, JSC Gazprom, JSC Transneft, JSC Rosneft, the international airports and the large industrial enterprises, etc.

Production:

- The enterprise serially produced:
  - different types of obstacles;
  - sliding and plough up gates;
  - the reinforced prickly tape;
  - canopy obstacles;
  - anticollision devices;
  - barriers, bollards and so forth.

Forms of cooperation:

Mutually advantageous trade

Director:

Gennadiy Smirnov

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“Krug-Soft” Ltd.

Description: JSC KRUG-Soft is included into the KRUG group of companies. It is engaged in development, sale and software support for industrial automation. Standardized and innovative decisions application in development of software products provides the possibility of both horizontal and vertical data exchange between subsystems of the enterprise and allows creating the multicomponent open environment for production management in a common information space. It is applied a life cycle of the software, which allows to supervise the quality at all stages from the beginning of software product creation till completion of operation. There is an experience of development custom-made software for foreign customers, including on the Polish and English languages.

Production:
- Integrated SCADA КРУГ-2000® - the mean to construct industrial control system in the field of responsible applications;
- SCADA/HMIDataRate™ - universal mean for visualization, monitoring, control and management of production processes, creation of the account and scheduling systems;
- The server of data consolidation (PIMS) WideTrack™ - an effective tools for integrated ACS creation;
- Real time systems IBM PC compatible controllers and controllers on the basis of IntelXscale – QNX, LINUX architecture;
- OPC server, drivers for various devices integration, tools and controllers in the automated systems;
- Platform «EnergoKrug».

Forms of cooperation: Delivery of the "box" software versions. Software adaptation for custom’s requirements, including localization and translation on different language. The development of the special software for industrial automation systems.

Director: Igor Levin

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        krug@krug2000.ru
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“Krug” ltd

Description:
Research company «Krug» is one of the largest industrial and engineering company in Russia in the field of industrial automation in different economic branches, such as energy objects, oil and gas industry, housing and communal services, technical and commercial accounting of energy resources, etc.

There are about 200 highly skilled experts in firm. Branches and representations operate in 4 cities of the country. The quality management system is confirmed by international and Russian certificates on compliance to ISO 9001 requirements. Quality and services of firm are confirmed by more than 40 certificates and licenses, including Federal agencies on technical regulation and metrology, construction, etc. From the moment of creation in 1992 on the basis of the products and solutions of KRUG more than 250 operating full-scale ACS was introduced, including, in especially dangerous branches in Russia, Kazakhstan, Uzbekistan, Belarus, Ukraine and Poland.

Production:
- automated process control systems;
- systems for technical and commercial accounting of energy resources;
- corporative schedule systems; schedule systems for the city, region;
- systems of operative and dispatching management;
- systems of complex automation, scheduling and the account for buildings, complexes of buildings and constructions (“the clever house”);
- fire safety systems;
- software and soft hardware for industrial automation;
- Panel constructions for dispatching and operator’s offices equipping.

Forms of cooperation:
Development of the concepts of automation and technical documentation; design estimates development, engineering of the systems; customs stuff couching; the packing arrangement by the instrumentation; balancing, commissioning and installation work; methodology development; after-sales service; software development for systems of industrial automation; panel construction production.

Director:
Mikhail Shehtman

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“EnergoTrend” Ltd

**Description:** EnergoTrend Ltd. is included into the KRUG group of companies. It is engaged in research work in the field of production of communication controllers, controllers for assembly and information processing, the systems for energy resources automation and accounting on their basis, the situational centers of power efficiency and energy saving in the sphere of housing and communal services and objects of the social sphere.

**Production:**
- Base model of communication controller GSM/GPRS;
- Operative monitoring systems and accounting of energy resources consumption;
- Situational centers of power efficiency and energy saving.
- Production of communication controllers, controllers for assembly and information processing, energy concentrators;
- Development of the standard project decisions for automated systems of operative monitoring and accounting of energy resources consumption. Development of standard design decisions allows to provide essential reduction of expenses by design of the systems in large regional scales;
- Realization on the basis of standard design solutions of projects of the automated systems for operative monitoring and the accounting of energy resources consumption;
- Creation of the situational centers of power efficiency and energy saving in the scales of the city/district/area.

**Forms of cooperation:**

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“Kermet” oJSC

Description: “Kermet” oJSC was established in 1968. The company produces 16 types of fixed and adjustable wire resistors, resistor kits and assemblies based on them. Resistors are delivered in many regions of the Russian Federation, are exported to neighboring countries: Belarus, Ukraine, Kazakhstan, Estonia, Latvia, etc.

Production:  fixed resistors and adjustable wire C5-35V, -36V C5, C5 and C5-37B-42B, 35B-C5 OS, OS C5-36V, DC 37V C5 and C5-42B OS;  resistors C5-43B and C5-47B - General use, powerful, isolated;  resistors C5-40V and S5-40-01B - permanent wire, powerful, high-voltage

Forms of cooperation: Production and delivery of resistors

Director: Valery Kuzin

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"Peleng" Ltd

Description: "Peleng" Ltd. is a dynamically developing Penza region company, which carries a full range of GLONASS monitoring of transport: equipment development, software, installation, monitoring.

Ltd. "Peleng" uses a unique hardware and software system for monitoring and protection of moving objects without using resources of cellular communication and navigation satellites.

Branch orientations of "Peleng" Ltd. are: passenger (and coaches) transport, taxi services, special purpose transport, construction and repair companies, retailers, housing service, traffic police and etc.

Production: Sphere of activities is monitoring and protection of moving objects:

- monitoring of location and condition of vehicles in real-time and delayed,
- automation of control and accounting of transport work,
- development and production of equipment for protection of expensive cars, maintenance of valuable and dangerous goods
- transport logistics.

Forms of cooperation: Mutually advantageous cooperation

Director: Viktor Terentev

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