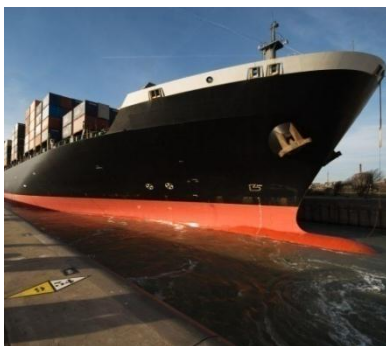




Special Economic Zones in Russia

Your partner for growth



Oleg Kostin, CEO
JSC Special Economic Zones

Japanese companies: selected projects in Russia

SEZ is a trusted partner

Nord-west Federal District

- Nissan (St. Petersburg)
- Toyota (St. Petersburg)
- Japan Tobacco (St. Petersburg)
- Sekisui Chemical (Vsevolozhsk)
- Toichiba (St. Petersburg)



Central Federal District

- IHI (Moscow)
- Fujifilm (Moscow)
- Ferrotec (Moscow)
- Mitsubishi Motor (Kaluga)
- Komatsu (Yaroslavl)
- Hitachi Construction Machinery (Tver)
- **Yokohama Rubber (SEZ Lipetsk)**
- Japan Tobacco (Moscow)
- **Arkray (SEZ Dubna)**
- AGC (Klin)



Siberian Federal District

- **Panasonic (SEZ Tomsk)**

Panasonic



Far-east Federal District

- Toyota (Vladivostok)
- Mazda (Vladivostok)



Privolzhskiy Federal District

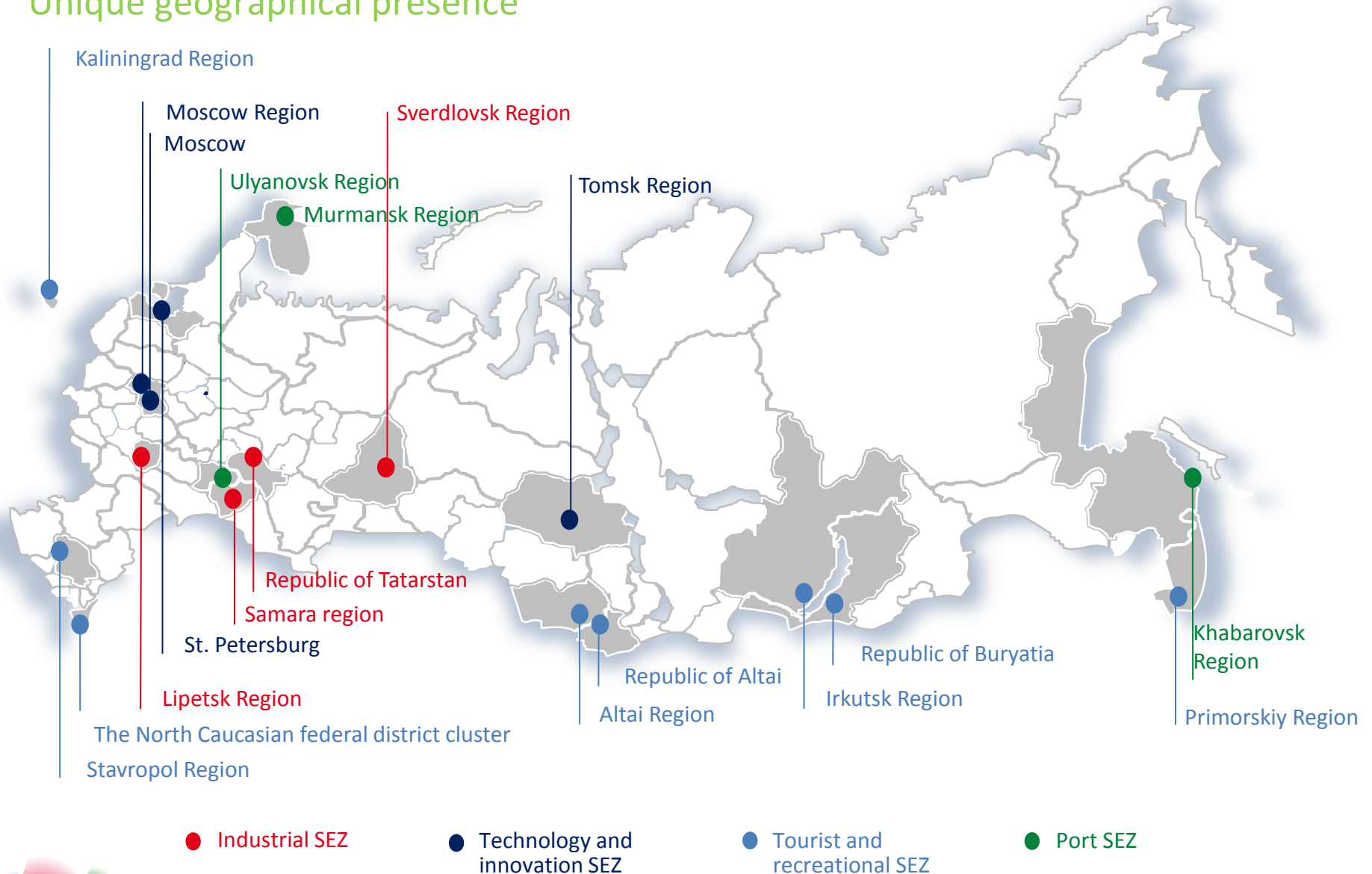
- **Sollers-Isuzu (SEZ Alabuga)**
- Takata (Ulyanovsk region)
- Daido Metal (Nizhniy Novgorod)
- T.RAD (Nizhniy Novgorod)
- AGC (Bor)

ISUZU



JSC Special Economic Zones: company overview

Unique geographical presence



JSC Special Economic Zones: company overview

Leading market position

- Established in 2006 with the purpose to construct and operate Special Economic Zones in the Russian Federation
- The largest industrial developer in Russia managing 15 special economic zones
- 100% owned by the State
- Assets under management: over RUB 78.7 bn (ca. USD 2.6 bn)
- Number of employees: 1,250
- Close cooperation with the Ministry of Economic Development to reduce administrative barriers
- Close collaboration with other state equity and debt providers such as Rusnano, Skolkovo, Russian Direct Investment Fund, Vnesheconombank, VTB, etc.
- Facilitates market access and cooperation with the Russian partners



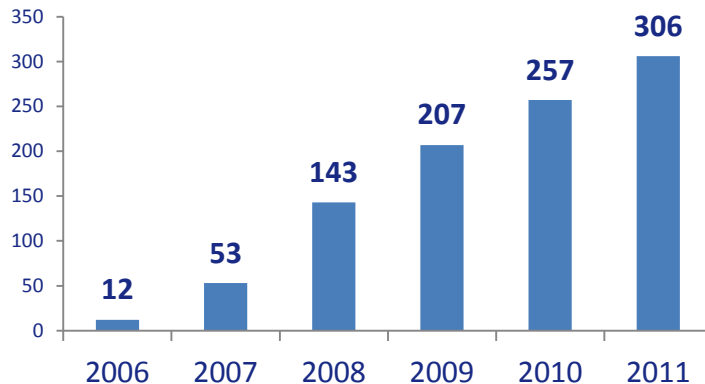
Unique mix of construction, technical and investment expertise ensures investors' confidence and provides solid base for effective operation

JSC Special Economic Zones: company overview

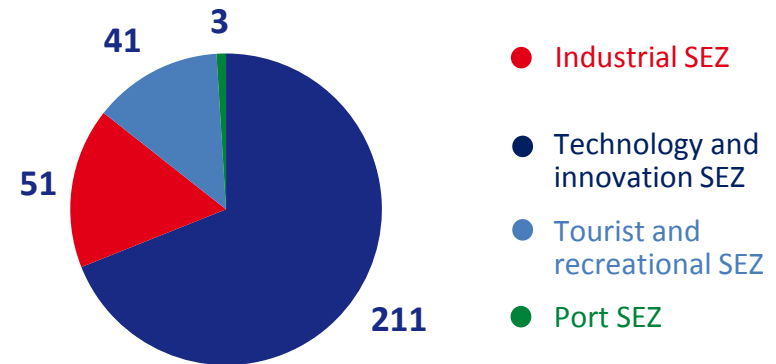
Selected investors in Special Economic Zones

As of January 2012, there are 306 residents, including 44 international companies from 20 countries with an overall committed investment of USD 12.2 bn

Number of investors in SEZ



Investors by SEZ type



Selected investors in SEZ

PLASTIC LOGIC

Nokia Siemens
Networks

contek
SOFT

ALU-PRO
ALUMINIUM PROFILES

AIR LIQUIDE

YOKOHAMA



elecard

BEKAERT
better together

NOVARTIS

RR DONNELLEY

ISUZU



PharmHolding
Innovations & Development

Panasonic

ROCKWOOL
FIRESAFE INSULATION

arkray

sollers

RUSSEZ®
Special Economic Zones

JSC Special Economic Zones: company overview

Main benefits

1. Full-scale infrastructure supply

No connection fees*

Water supply



Gas supply



Electricity



Heat supply



*if connection does not change SEZ utilities limits and general design of SEZ

Ready to use facilities

Logistics



Customs



2. Attractive lease rates

Land plots



Office space



3. Low land acquisition price

Russia
100%
market
price

SEZ
4 - 50%
cadastral
price

4. Tax benefits**

	Russia	SEZ
Profit tax, %	20	2-15.5*
Property tax, %	2.2	0 *
Land Tax, %	1.5	0 *
Transport Tax (EUR per horse power)	0.1 – 3.5	0 *
Social taxes, %	30	from 14

** Tax holidays guaranteed by regional authorities for up to 10 years

5. Free customs zone***

Production facilities inside SEZ:

- No import duties and VAT

Materials & parts:

- Delayed payment of customs duties and VAT
- Right to choose duty rates on materials or final products

*** during a life span of SEZ (up to 49 years)

Investment opportunities with RUSSEZ

Growing markets

Industrial parks



Production facilities

- Automotive industry
- Machinery and equipment for agricultural and construction sector
- FMCG (electronic devices)
- Energy equipment

Science & technology parks



R&D, engineering and manufacturing facilities in

- Advanced materials
- Pharmaceuticals
- Medical equipment and devices
- IT & Telecom
- Microelectronics
- Petrochemicals
- LED devices
- Measuring and analytical instruments

Tourist areas and holiday parks



Tourist resorts for domestic and international tourists

- Complex development of touristic resorts
- Hotels
- Entertainment parks etc.

Port facilities



Logistic and manufacturing hubs for Japanese exporters

Soviet Harbour SEZ (Khabarovsk region)

- Shipyards
- Port terminals
- Sea-food processing

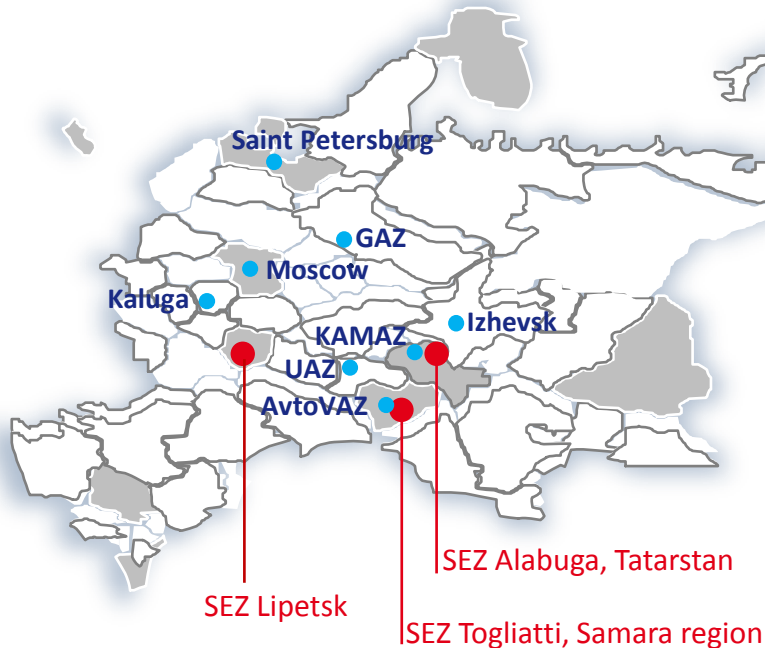
Ulyanovsk SEZ (Ulyanovsk region)

- Assembly of helicopters and light aircrafts

Investment opportunities with RUSSEZ

Focus: Automotive industry

Major manufacturers' locations



- Location of manufacturers
- Industrial and production zones

Distance between SEZ and car manufacturers, km

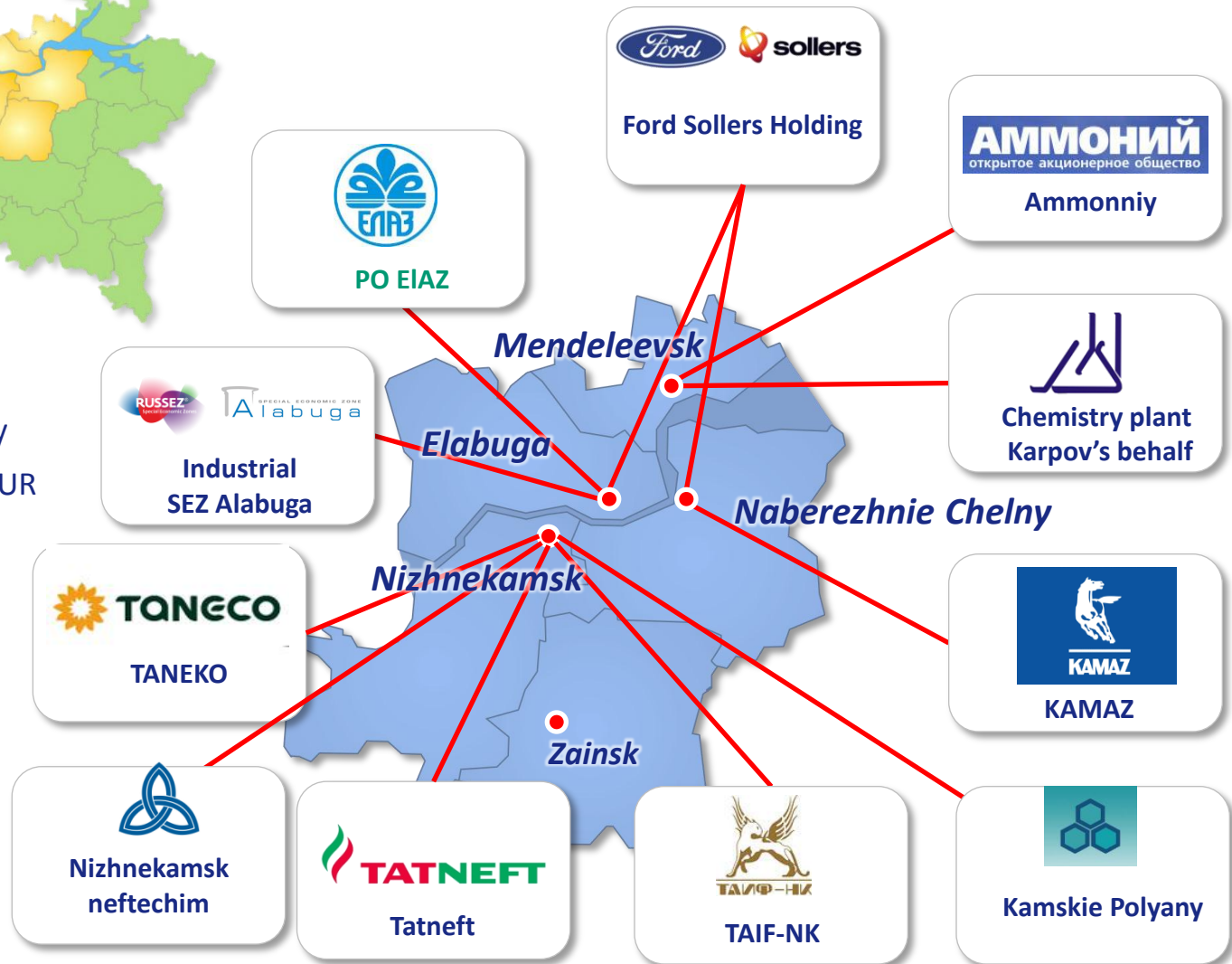
	Alabuga	Lipetsk	Togliatti
Togliatti (AvtoVAZ, GM-Avtovaz)	415	764	2
Nizhni Novgorod (GAZ, GAZ-VW)	609	603	666
Kama industrial district (KAMAZ, Sollers etc)	<25	1,128	426
Ulyanovsk (UAZ, UAZ-BAIC)	402	731	184
Izhevsk (IZHAUTO-OAG-Avtovaz)	170	1,300	585
Kaluga (VW, PSMA, Volvo-Renault etc.)	1,200	372	1,090
Saint Petersburg (Toyota, Nissan, Ford, GM, Hyundai etc.)	1,736	1,145	1,720
Moscow (Renault, ZIL)	1,000	450	1,064

Investment opportunities with RUSSEZ

Industrial SEZ “Alabuga”: Kama Industrial Hub

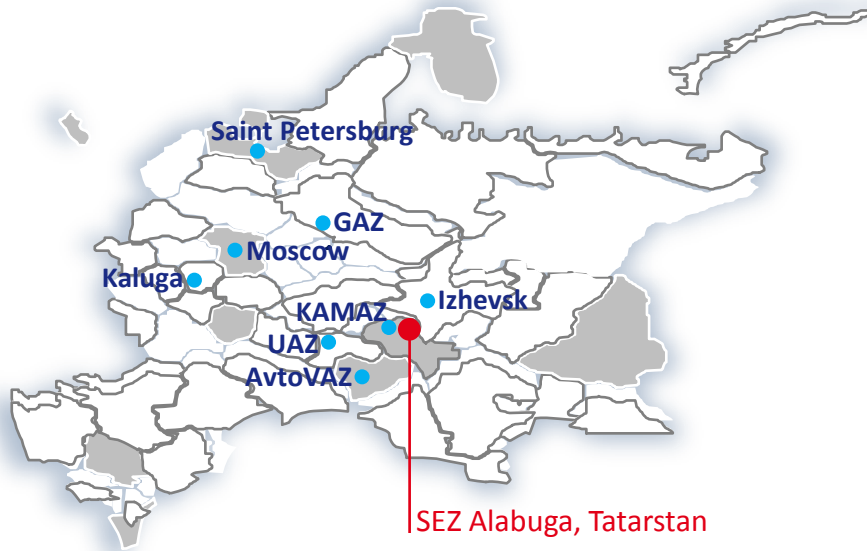


- Population – 1 m
- 20 200 graduates annually
- Monthly salary - 20,000 RUR



Investment opportunities with RUSSEZ

Industrial park in Alabuga



Republic of Tatarstan

- Total area – 67,836.2 km²
- Population – 3.8m
- Capital – Kazan; population – 1.2m
- Distance to Moscow – 1,000 km
- Transport and logistics:
 - Railways – 1,070 km
 - Automobile roads and highways – 32,200 km
 - Airports – 3 (international – 2)

SEZ Alabuga



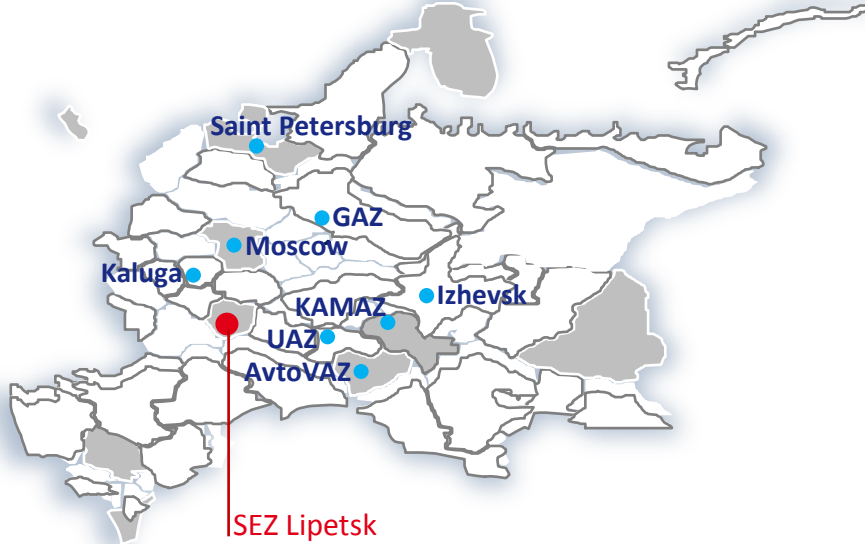
- Established in January 2006. Construction completion – 2014. 1st stage of construction has finished in 2011.
- Total area: 1,997 hectares.
- Private investment commitments – about RUB 80 bn
- Priority industrial sectors:
 - Production of automobiles and components
 - Petrochemicals
 - Construction materials

Selected investments with FDI



Investment opportunities with RUSSEZ

Industrial park in Lipetsk



Lipetsk region

- Total area – 24,000 km²
- Population – 1.2m
- Capital – Lipetsk; population – 0.5m
- Distance to Moscow – 450 km
- Transport and logistics:
 - Railways – 800 km
 - Automobile roads and highways – 6,005 km
 - Airports – 1 (international)

SEZ Lipetsk



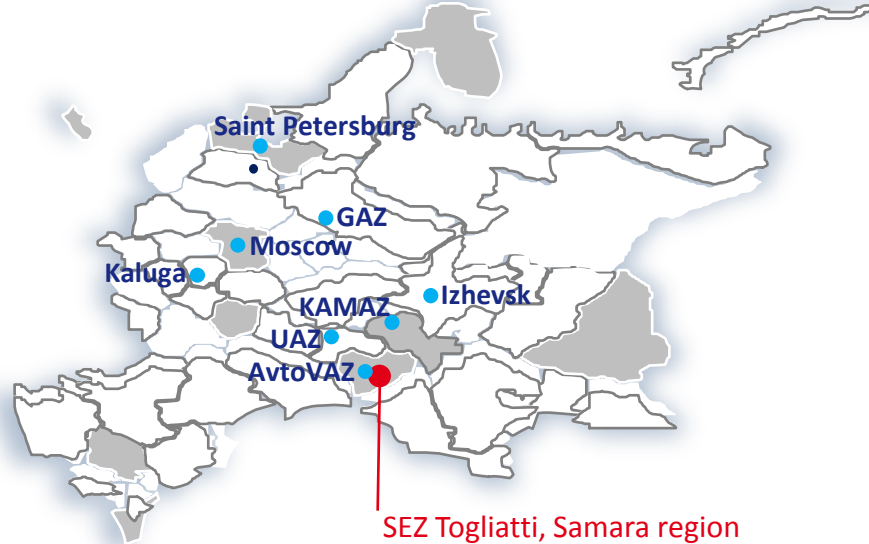
- Established in January 2006. Construction completion – 2014. 1st stage of construction has finished in 2011.
- Total area: 1,024 hectares
- Private investment commitments – over RUB 55 bn
- Priority industrial sectors:
 - Machine-building
 - Production of equipment and components for automobile industry
 - Construction materials

Selected investments with FDI



Investment opportunities with RUSSEZ

Industrial park in Togliatti



Samara region

- Total area – 53,600 km²
- Population – 3.2m
- Capital – Samara; population – 1.1m
- Distance to Moscow – 1,064 km
- Transport and logistics:
 - Railways – 1,300 km
 - Automobile roads and highways – 8,253 km
 - Airports – 1 (international)
 - Ports – 3

SEZ Togliatti



- Established in September 2010. Construction completion – 2014. 1st stage construction and infrastructure network completion – 2013
- Total area: 660 hectares (2 km from VAZ)
- Private investment commitments – about RUB 1 bln
- Priority industrial sectors:
 - Production of automobiles and components
 - Construction materials
 - Consumer goods

Selected investments with FDI



