

ULYANOVSK REGION

MAKE WITH/IN ULYANOVSK

KEY INDICATORS OF THE REGION

DYNAMICS OF THE ULYANOVSK REGIONS DEVELOPMENT

GRP
OF THE ULYANOVSK REGION
2005-2017



THE VOLUME OF INVESTMENT
IN FIXED ASSETS
2005-2017



TOTAL INVESTMENT VOLUME
2005-2017

\$12,5 BLN

RATINGS



DOING BUSINESS

1ST PLACE IN TERMS OF DOING BUSINESS



THE INFORMATION SOCIETY INSTITUTE

1ST PLACE IN TERMS OF OPENNESS OF THE GOVERNMENT



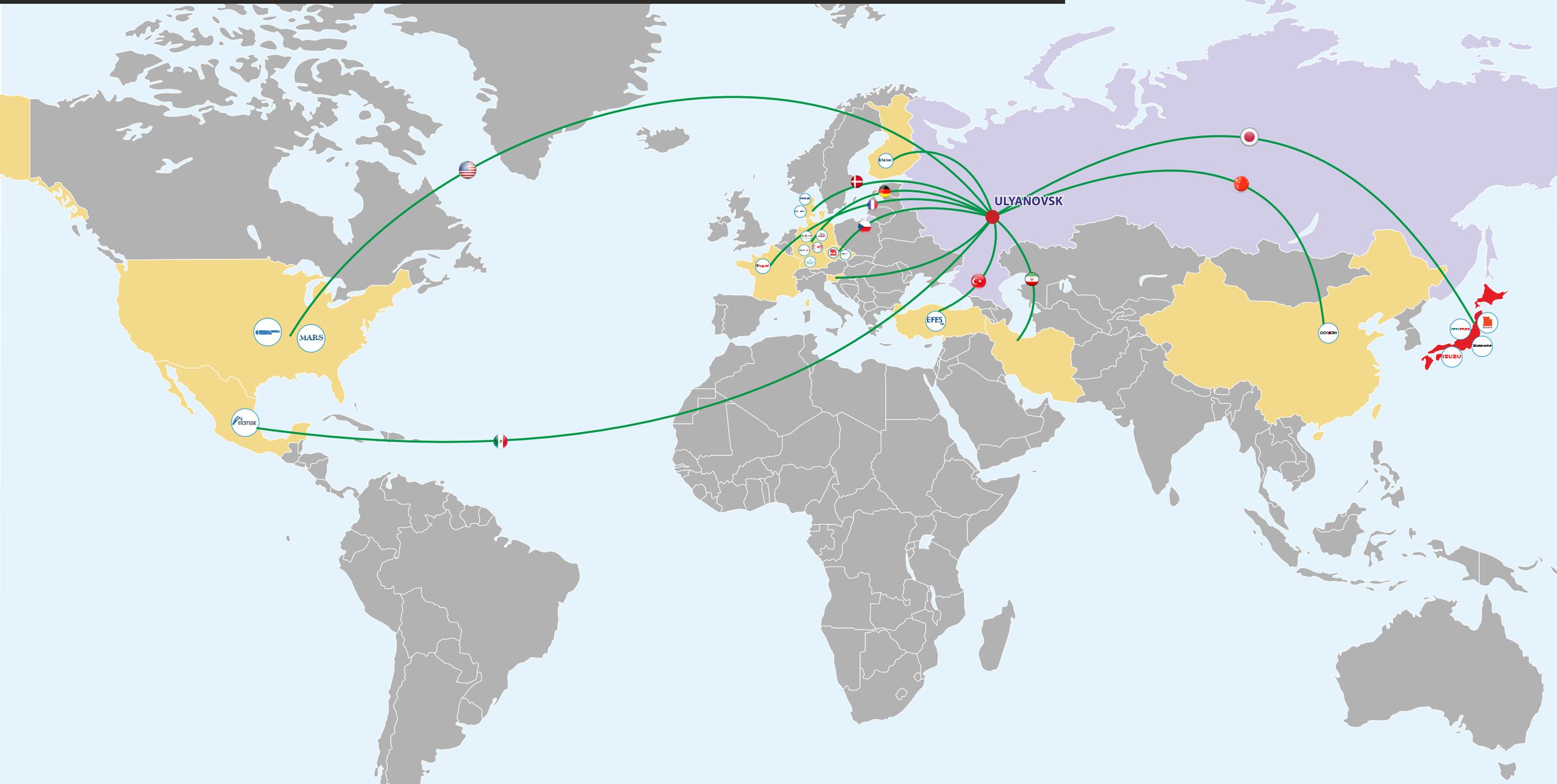
JOINT STUDY BY KPMG AND RSPP



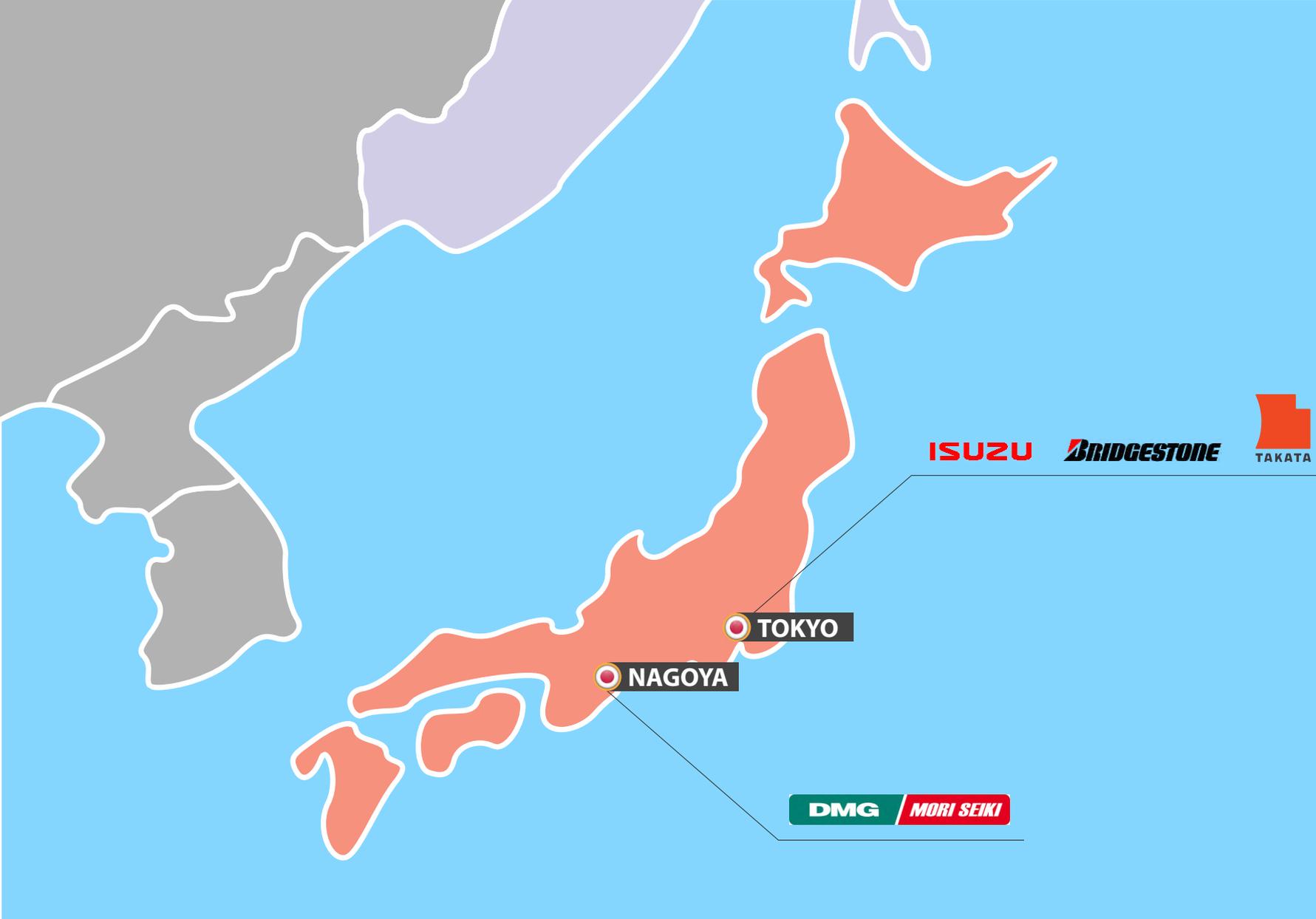
NATIONAL RATING

10TH PLACE INVESTMENT CLIMATE

ULYANOVSK REGION – REGION OF UNIQUE OPPORTUNITIES



JAPANESE COMPANIES IN ULYANOVSK REGION



BRIDGESTONE

Automobile tires production

\$ 212 MLN USD  **800**

DMG MORI

Machine tool building manufacturing

\$ 85 MLN USD  **120**



Automobile safety systems
production

\$ 18 MLN USD  **330**

ISUZU

Commercial vehicle manufacturing



400 BLN
USD
total volume of investments

**MANUFACTURING OF TIRES FOR PASSENGER CARS, TRUCKS AND BUSES,
CONSTRUCTION AND MINING VEHICLES, MOTORCYCLES, ETC**



Ulyanovsk plant is **the only all-type tire manufacturing BRIDGESTONE plant** on the territory of Russia and CIS.

BRIDGESTONE is world's leading tire manufacturer.

10% - for export

50% - the localization level



212 MLN
USD
the investment
volume

800
jobs
created

COMMERCIAL VEHICLE MANUFACTURING

ISUZU

5 000

Designed capacity (annually)

In 2017 the **company expanded its product line** in Russian market.

In 2017 an agreement of intent to set up **buses manufacturing on the territory of the Ulyanovsk region.**



13

MLN
USD

the investment
volume

120

jobs
created

AUTOCOMPONENTS MANUFACTURING : SAFETY BAGS, SAFETY BELTS, STEERING WHEELS



The world's leading safety components developer and manufacturer.

TAKATA RUS is the **only safety components** such as safety belts and bags and steering wheels manufacturing.

10% - for export

40% - the localization level



18 MLN
USD
the investment
volume

330
jobs
created

MACHINE TOOL BUILDING MANUFACTURING

DMG **MORI SEIKI**

The first machine tool building plant in Russia.

The first **Special Investment Contract** signed in the sphere of machine tool building.

1200 machine tools annually, including ones for aviation, aerospace and automobile clusters/



85 MLN
USD
the investment
volume

400
jobs
created

BRIDGESTONE: PATH TO A SUCCESSFUL PROJECT

PROJECT PARAMETERS

350 MLN USD
the volume of investment

600
new jobs created

12 000 tires
per day
production capacity of the plant

81 Ha
the land plot



laying of the
foundation stone

April 2014



start of commercial
tire line

December 2016



attainment of projected
capacity of 5,5 mln tires annually

2019

April 2013
signing of the investment
agreement with the
Government of the Ulyanovsk
region and JSC Ulyanovsk
Region Development Corporation



September 2016

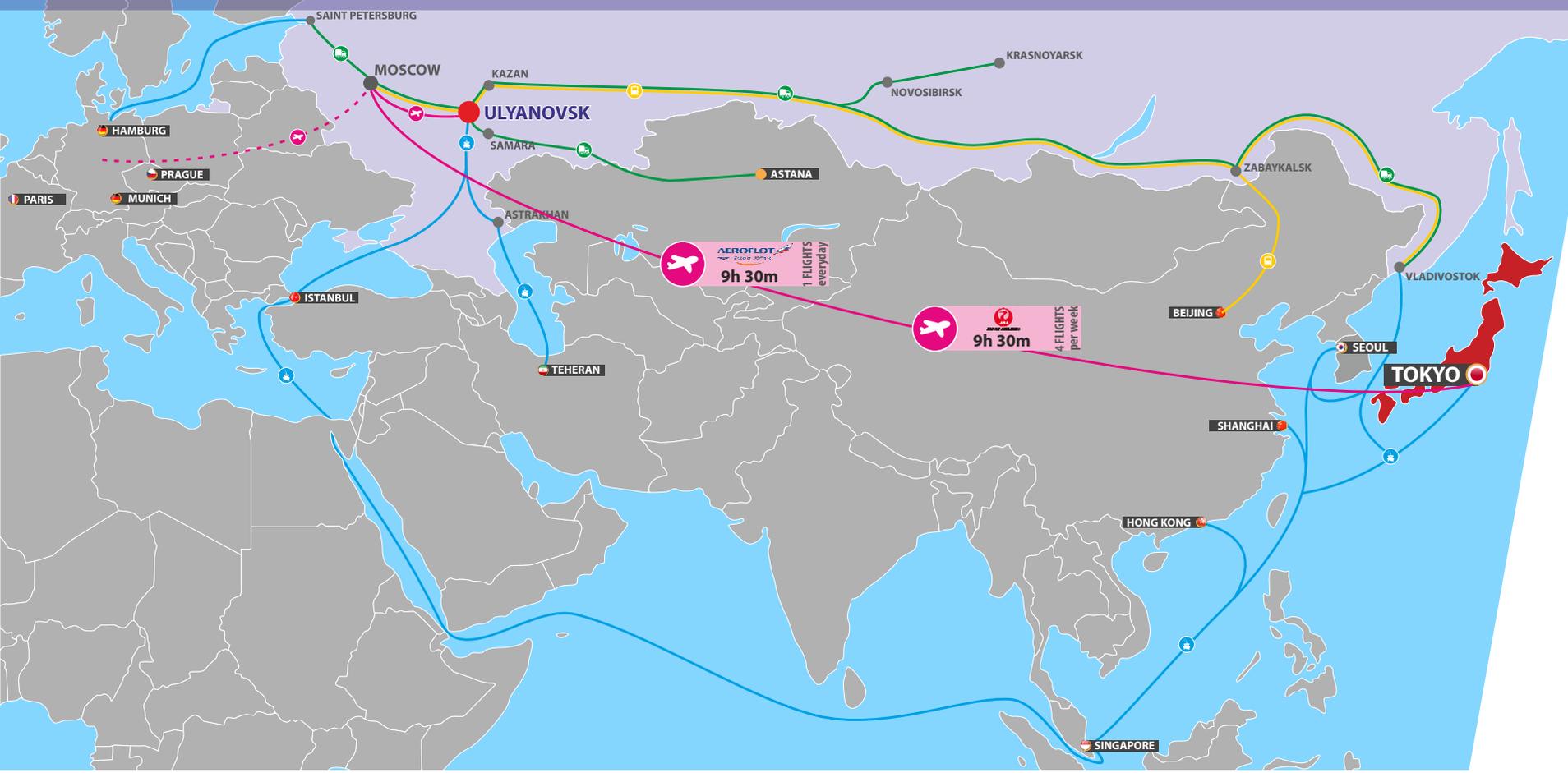
construction
completion and
commissioning



May 2017
opening ceremony
of the BRIDGESTONE
plant in Ulyanovsk



ULYANOVSK REGION



**UNIQUE LOCATION OF THE REGION
AT THE CROSSING OF LOGISTIC ROUTES**

Major cities:
Ulyanovsk - **630 thousand people.**
Dimitrovgrad - **122 thousand people.**

- Transport:
- Tokyo - Moscow (SVO, DME)
Aeroflot 1 flight everyday
Japan Airlines 4 flights per week
 - Moscow (DME, VKO) - Ulyanovsk
6 flights everyday

Flights from 2018

- AEROFLOT Russian Airlines
Moscow (SVO) - Ulyanovsk
2 flights everyday



1,26
mln people
population

6
BLN USD
GRP

HUMAN CAPITAL ASSETS

The Ulyanovsk region is among:

TOP 5 in the terms of **Science and technology in GRP**

TOP 10 in the terms of **innovations development in the region**



17 universities
5 state universities
1 core university



39 000
students

In education
institutions work

250 PhD
1 400 Doctors

International Competence
Center **WORLDSKILLS**



430 \$
regional average salary level

44 330 ¥



CHILDREN TECHNOLOGY
PARK "QUANTORIUM"

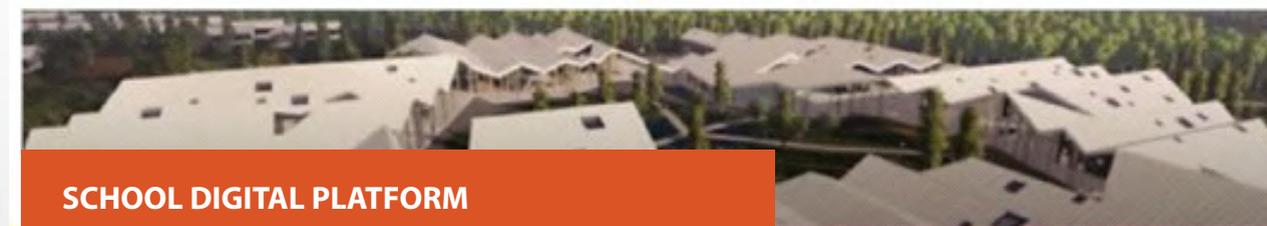


KU LEUVEN



**RWTH AACHEN
UNIVERSITY**

COOPERATION WITH
LEADING UNIVERSITIES



SCHOOL DIGITAL PLATFORM



ENVIRONMENTAL PRESCHOOL EDUCATION

COMFORTABLE CONDITIONS FOR INVESTORS

**WE PROVIDE COMFORTABLE LIVING
CONDITIONS FOR OUR RESIDENTS
AND ITS FAMILIES**

The access to the transport

2 international airports

Housing

Comfortable apartments,
High – ranked hotels

Leisure

One of the oldest Drama Theaters in Russia.
Philharmonic, Concert Hall, Cinema, Parks and
Shopping Malls

Education

Institutions of Higher Education , private schools
and technology park for children



2nd
in terms of
comfortable conditions

2nd
in terms of
personal safety

CLUSTERS

ALTERNATIVE ENERGY



AUTOMOTIVE



CONSTRUCTIONAL MATERIALS



AVIATION



NUCLEAR-INNOVATIVE



AGRICULTURAL



MACHINE TOOL



AVIATION CLUSTER



SUPERJET 100
THE CUSTOMIZATION CENTER



OFFERS FOR THE FUTURE PROJECTS:

- The establishment of the **Aircraft Service Centers**
- Building of **new types of the aircrafts**
- The establishment of **customization centers**
- New sites for **aircraft components production**
- The establishment of **new paint shops**
- Building of **unmanned aerial vehicles**



77
cluster participants

32
potential partners

AUTOMOTIVE CLUSTER

OFFERS FOR THE FUTURE PROJECTS:

- Localization of **autocomponents manufacturing**
- Establishment of **autocomponents suppliers park**
- Establishment of **training centers and centers of competence**



ISUZU



BRIDGESTONE



Ulyanovsk Region is in the center of Automotive Industry in Russia

MACHINE TOOL BUILDING CLUSTER

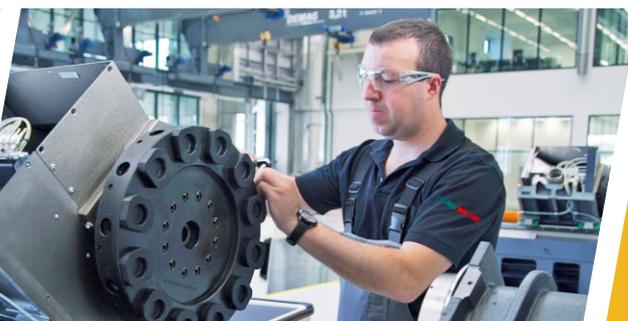


OFFERS FOR THE FUTURE PROJECTS:

- The machine tool equipment production localization
- The development and manufacturing of equipment for automotive production and aviation
- The machine tools components manufacturing
- The assembly facility

DMG MORI

Plant Capacity – 1200 tools per year, including machine tools for aviation, space and automotive production industries



The first Special Investment Contract signed in the sphere of machine tool building in Russia with Mori Seiki

AGRICULTURAL CLUSTER



1,3 mln Ha
Cultivated area

135 thousand Ha
farm areas

320
agricultural enterprises
in the region

OFFERS FOR THE FUTURE PROJECTS:

- The construction and development of **breeding complex**
- **Fruits and Vegetables** cultivation
- **Poultry farming**
- **The greenhouses** construction
- **Agricultural Machinery**



60% of the lands
agricultural area

ALTERNATIVE ENERGY CLUSTER



The first region in Russia, which was incorporated into the alternative energy development strategy and which systematically works in this area.

OFFERS FOR THE FUTURE PROJECTS:

- The establishment of **components and equipment manufacturing**
- **The R&D Centers** establishment
- **Localization of equipment**
- The Establishment of **energy storage and distribution centers**
- The establishment of **the new energy resources**



JSK «FORTUM»
THE FIRST PRIVATE WIND
PARK IN RUSSIA

35 MWT

2018

PUT INTO OPERATION

by 2024

20%

THE LEVEL OF ALTERNATIVE
ENERGY GENERATION

70%

THE LEVEL OF LOCALIZATION

INVESTMENT SITES «GREENFIELD», «BROWNFIELD»



ULYANOVSK

AIPORT «ULYANOVSK»

AIPORT «ULYANOVSK-VOSTOCNY»

1

**SPECIAL ECONOMIC ZONE
BROWNFIELD
GREENFIELD**

2

**INDUSTRIAL PARK "ZAVOLZHYE"
GREENFIELD**

3

**TERRITORY OF ADVANCED SOCIAL
AND ECONOMIC DEVELOPMENT**

DIMITROVGRAD

SPECIAL ECONOMIC ZONE

THE ONLY SEZ OF AIRPORT TYPE IN RUSSIA

462 Ha

TOTAL AREA

20

RESIDENTS

READY ENGINEERING
INFRASTRUCTURE

FREE CONNECTION
OF COMMUNICATIONS

PROJECT IMPLEMENTATION
«CUSTOMIZATION CENTER OF
SUKHOI SUPERJET 100»



INTERNATIONAL AIRPORT
"ULYANOVSK VOSTOCHNY"



SEZ
ULYANOVSK

Ульяновск-
Восточный

THE TERRITORY OF
THE INDUSTRIAL DEVELOPMENT

INDUSTRIAL ZONE
"ZAVOLZHYE"

INDUSTRIAL ZONE
UAC

TRANSPORT INFRASTRUCTURE

0%

VAT

KM

7

FEDERAL HIGHWAY

0%

Duties

16

RAILWAY STATION (CONNECTED BY A RAILWAY
BRANCH TO THE AIRPORT))

0%

Excise duties

25

CARGO RIVER PORT (VESSELS OF TYPE
"RIVER-SEA")

73K-1428

73P-178

73P-178

73P-178

73P-178

73P-178

INDUSTRIAL ZONE "ZAVOLZHYE"

706 Ha
TOTAL AREA

22
RESIDENTS

**BUSINESS DEVELOPMENT ALONGSIDE
SUCCESSFULLY IMPLEMENTED PROJECTS**

 **DMG MORI**

PUT INTO OPERATION: 2015
VOLUME OF INVESTMENTS:
4,5 BLN RUB
JOBS CREATED: 120



 **BRIDGESTONE**

PUT INTO OPERATION: 2016
VOLUME OF INVESTMENTS:
13,5 BLN RUB
JOBS CREATED: 800



INDUSTRIAL PARK

DEVELOPMENT SITE

80 Ha



Ульяновск-Восточный

2000 Ha

THE TERRITORY OF THE
INDUSTRIAL DEVELOPMENT

73K-1428

73P-178

INDUSTRIAL ZONE
"ZAVOLZHYE"

Мирный

**INDUSTRIAL PARK WITH DEVELOPED
INFRASTRUCTURE WITHIN THE CITY**

73P-178

RESIDENTS



Октябрьский

Полянка

73P-178

TERRITORY OF ADVANCED SOCIAL AND ECONOMIC DEVELOPMENT "DIMITROVGRAD"

117 000

POPULATION

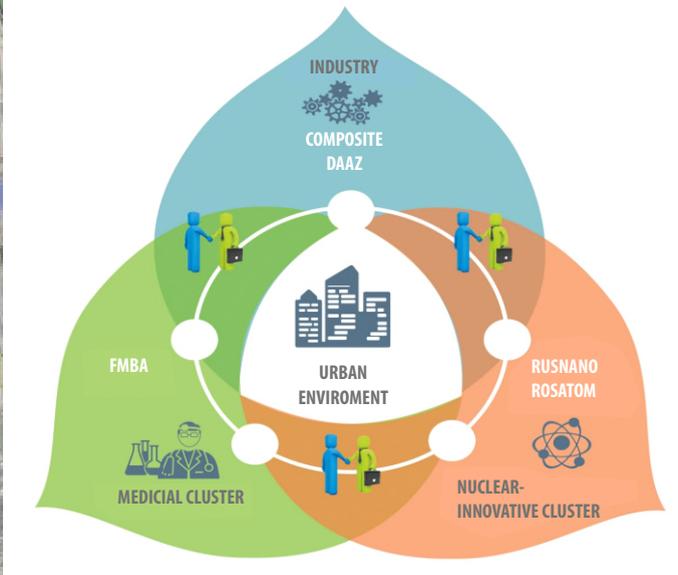
5

HIGHER EDUCATIONAL INSTITUTES

TAX INCENTIVES FOR RESIDENTS

COMFORTABLE RESIDENTIAL AREA

← ULYANOVSK 80 km



INNOVATION ZONE

NUCLEAR CLUSTER

- Federal Nuclear Research Institute
- Federal hi-tech medical radiology center
- Multi-purpose fast reactor



INDUSTRIAL ZONE
BROWNFIELD
GREENFIELD



INVESTMENT SITES
BROWNFIELD

0%

Income TAX

THE UNIQUE OPPORTUNITIES FOR BUSINESS

TAX INCENTIVES

Taxes and duties	Specially Significant Investment Project Status	SEZ «Ulyanovsk»	TASED (territory of advanced social and economic development)
Income Tax (20%)	15,5% for 15 years	2% for 10 years 15,5 % from 11 to 45 years	0% for 5 years, 10% from 6 to 10 years
Property Tax (2,2%)	0% for 10 years 1,1% from 11 to 15 years	0% for 15 years	0% for 5 years
Transport Tax (Differentiated)	0% for 10 years	0% for 10 years	0% for 5 years
Land Tax (1,5%)	0% for 8 years	0% for 10 years	0% for 5 years Prolongation for more 5 years available
VAT (18%)	18%	Execution of works and provision of services are not subject to VAT - for 45 years	18%
Insurance premiums to PFR, OMIF, SIF (30%)	30%	30%	7,6% for 5 years Prolongation for 5 more years available
Custom Duties (Differentiated)	Differentiated	The importation of goods, equipment, construction materials to the territory of SEZ is not subject to VAT, excise duties and customs duties	Differentiated

30-40%
THE CUMULATIVE EFFECT
OF ECONOMY OF INVESTMENT
EXPENSES



Kazuhisa Nishigai

CEO, member of the Bridgestone Board of Directors

.....

”

*We are choosing among several regions. A key reason why we have decided to build a plant here was **the support of the Government of the Ulyanovsk region and Ulyanovsk region Development Corporation.***

Heinrich Binder

CEO, Takata

.....

*There are three main points about Ulyanovsk: **support of the Government, beneficial logistics and excellent staff.***

”





Rudiger Kapitza

Chairman, DMG Mori Board

.....

”

*The enterprise in Ulyanovsk will be the newest and the most modern plant of “DMG Mori” in the world. We shall note that the region provides **the high level of training in technical specialities.***

Niijima Yasuyuki

Senior Vice President –
International Projects, ISUZU Motors

.....

Russian market is one of the most interesting and promising in the world.

”





ULYANOVSK REGION
DEVELOPMENT CORPORATION



GOVERNOR

SERGEY MOROSOV

- 📞 +7-8422-41-20-78
- ✉️ mail@ulgov.ru
- 🏠 www.ulgov.ru



HEAD OF JAPAN DEPARTMENT

KSENIYA NIKITINA

- 📞 +7-8422-73-70-03
- ✉️ k.nikitina@ulregion.com
- 🏠 www.ulregion.com