

Department for External Economic and International Relations of Moscow

Investment project: Private Kindergartens

Moscow Kindergartens



2043 state kindergartens and 278 schools with preschool children are located in Moscow. More than 390 thousand preschoolers attend them.

Moscow City Government Goals:

- Provide comfortable and accessible kindergartens for all children:
- Provide succession between preschool and school education;
- Increase the quality of preschool education;
- Provide full transparency for the procedure of acceptance in kindergartens.



■ Forecast demand for preschool educational services (thousand)

Guiding Points



- 1. Reduce the shortage of educational services
- 2. Develop the non-state sector of the education system
- 3. Raise competition in the industry
- 4. Raise the quality of and demand for education
- 5. Introduce international standards for education
- 6. Introduce further modern standards of educational quality
- 7. Create full-cycle educational institutions
- 8. Expand public-private partnerships in the development of educational institutions
- 9. Form an optimal educational network and infrastructure
- 10. Consolidation of pre-school and school education

Kindergartens: Construction, Development and Renovation

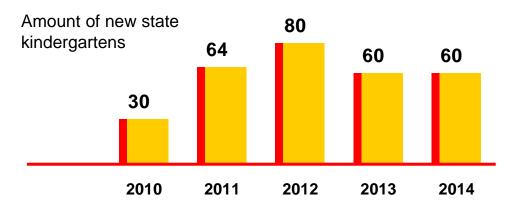


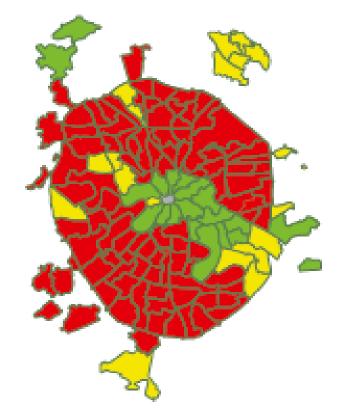
Total budget for program of construction, development and renovation of kindergartens in 2012-2016 – 13.5 bln USD

Required development and renovation:

- 60-100% buildings
- 30-60% buildings
- 0-30% buildings

Construction rates

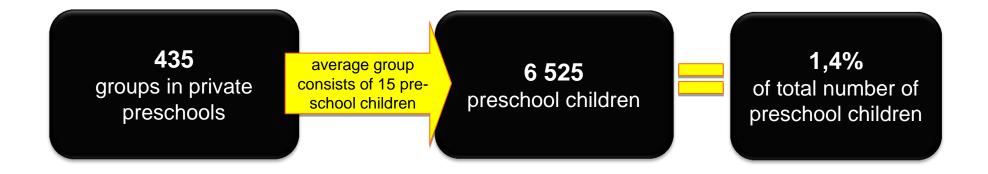




Private Sector of Preschool Education in Moscow



Private preschools		
Number of	Share in total number of	Total
private preschools	preschools in the city	
87	4,3%	2043



The potential of the private sector and private business in the development of the city preschool education is underutilized

Facilities Rent



Rental of premises for 49 years.

Annual rent rate: 1 ruble per sq m.

Opportunities:

- Enrollment of children on a commercial basis
- \$1.3k in budget financing per child (5-7 year) annually
- Receipt of secured loan under lease contract at MIA bank

Terms:

- Reconstruction in no more than 6 months
- Capital repair in no more than 3 years

Land Rent



Lease of a land plot to construct an educational facility. Opportunities:

- Enrollment of children on a commercial basis
- Preparation of urban land development plan at time of auction
- \$1.3k in budget financing per child (5-7 year) annually
- Annual rent rate: 0.05% of cadastral value

Terms:

Completion of construction within 5 years

Build-operate-transfer PPP



City:

- Provides land plot
- Licenses investor
- Buys service for people on waiting list

Investor:

- Constructs building
- Renders pre-school services, including for people on waiting list
- Transfers building to the city

\$5.2k in public financing per child sent by the city from the waiting list

\$1.3k in public financing per child enrolling on a commercial basis

1.5 years of construction

15 years of operation

>25% of children sent by the city

Concession Object



Address	Tallinskaya str., 15, Moscow
Total area	5 551 sq. m.
Construction area	1 728 sq. m.
Number of floors	3 + 1 underground
Design capacity of the facility	325 children
Land plot	0,68 ha
Moscow residents	Up to 80%
Term of concession	16,5 years
- Investment phase	1,5 years
– Lifetime	15 years

Project Financial Parameters



Construction cost 1 sq. m	\$1 665
Investment	\$ 11 054 490
- Site preparation	\$ 77 680
- construction including design	\$ 9 243 870
- external engineering networks	\$ 765 100
- accomplishment	\$ 967 840
Annual fee for a child at commercial rate	\$ 12 900
Annual compensation for a child from budget category	\$ 5 250
Annual compensation for a child from commercial category	\$ 1 285
Profitability	8%



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