



Department for External Economic and International Relations of Moscow

A light gray world map is centered in the background of the slide, showing the outlines of continents and countries.

Moscow: City for Business

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Deputy Head of Department



Geographic location: Center of European Russia

Area: 2 511 sq. km

Administrative division: 12 districts

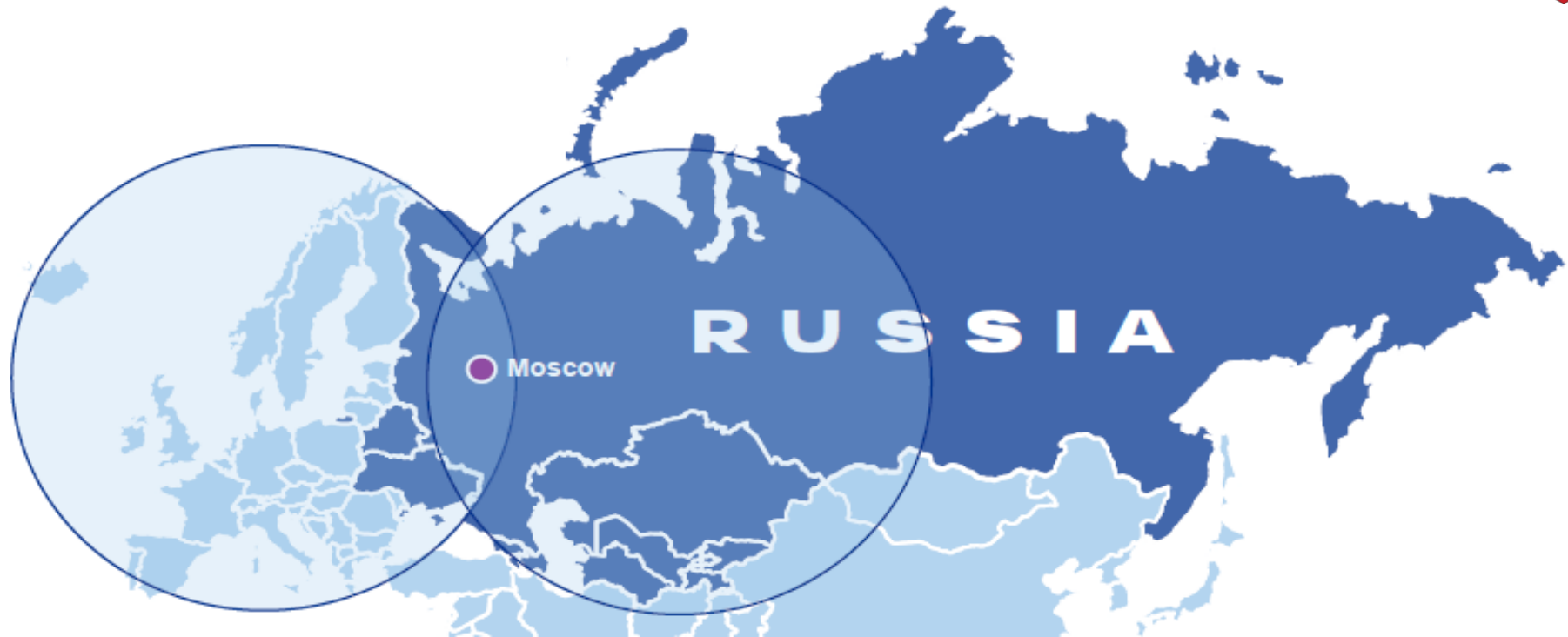
Population: 12 mln

GDP: \$ 350 bln

City budget: \$ 57 bln



Moscow Means Gateway to Europe and CIS



- Diversified economy
- Healthcare and educational facilities
- Excellent entertainment opportunities
- Safety: better crime rate than in BRIC capitals
- Green city: 200 parks

- 3 international airports with 56.5 mln passenger flow pa
- Modern office buildings: 11.9 mln m2
- 280 shopping centers and malls
- High-tech penetration: Wi-fi connection - 60%, 3G Internet - 90% of city coverage



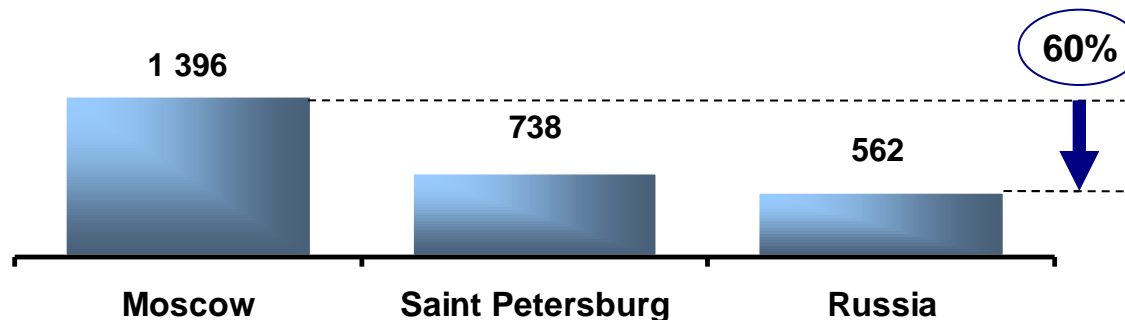
- 90% of headquarters of international banks and finance organizations in Russia
- 80% financial flows in Russia
- 50% Russian bank capital
- 90% of stock exchange trade volume in Russia



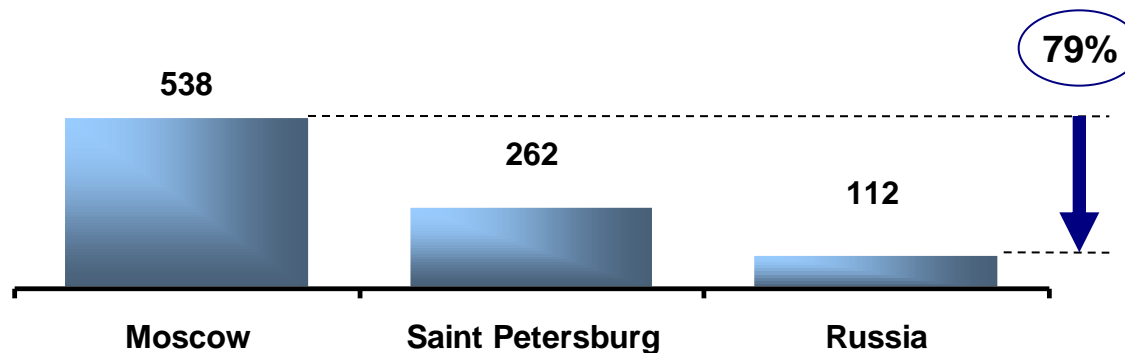
Moscow Means the Leading Economic Center in Russia



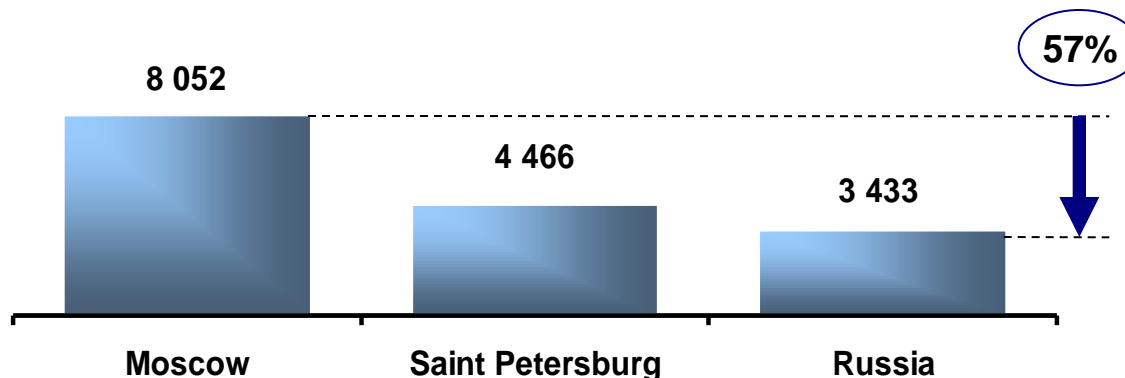
Monthly net income per capita, USD



FDI per capita, USD



Retail turnover per capita, USD

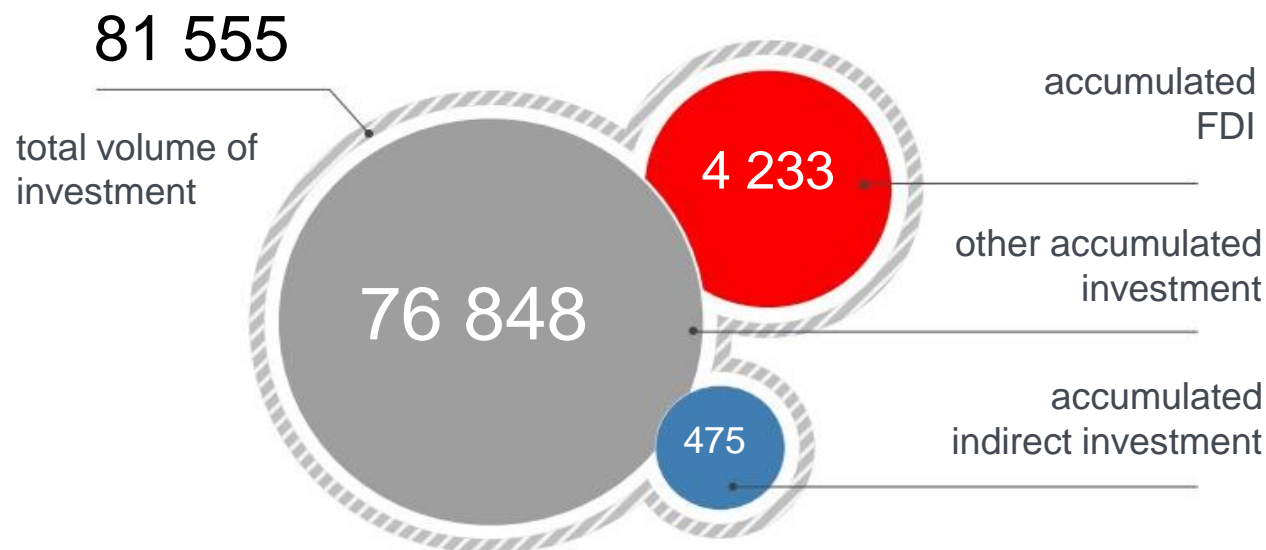




By the end of 2012 the unit weight of foreign investment attracted into Moscow amounted to **52.7 percent** of all foreign investment attracted into Russia in 2012.

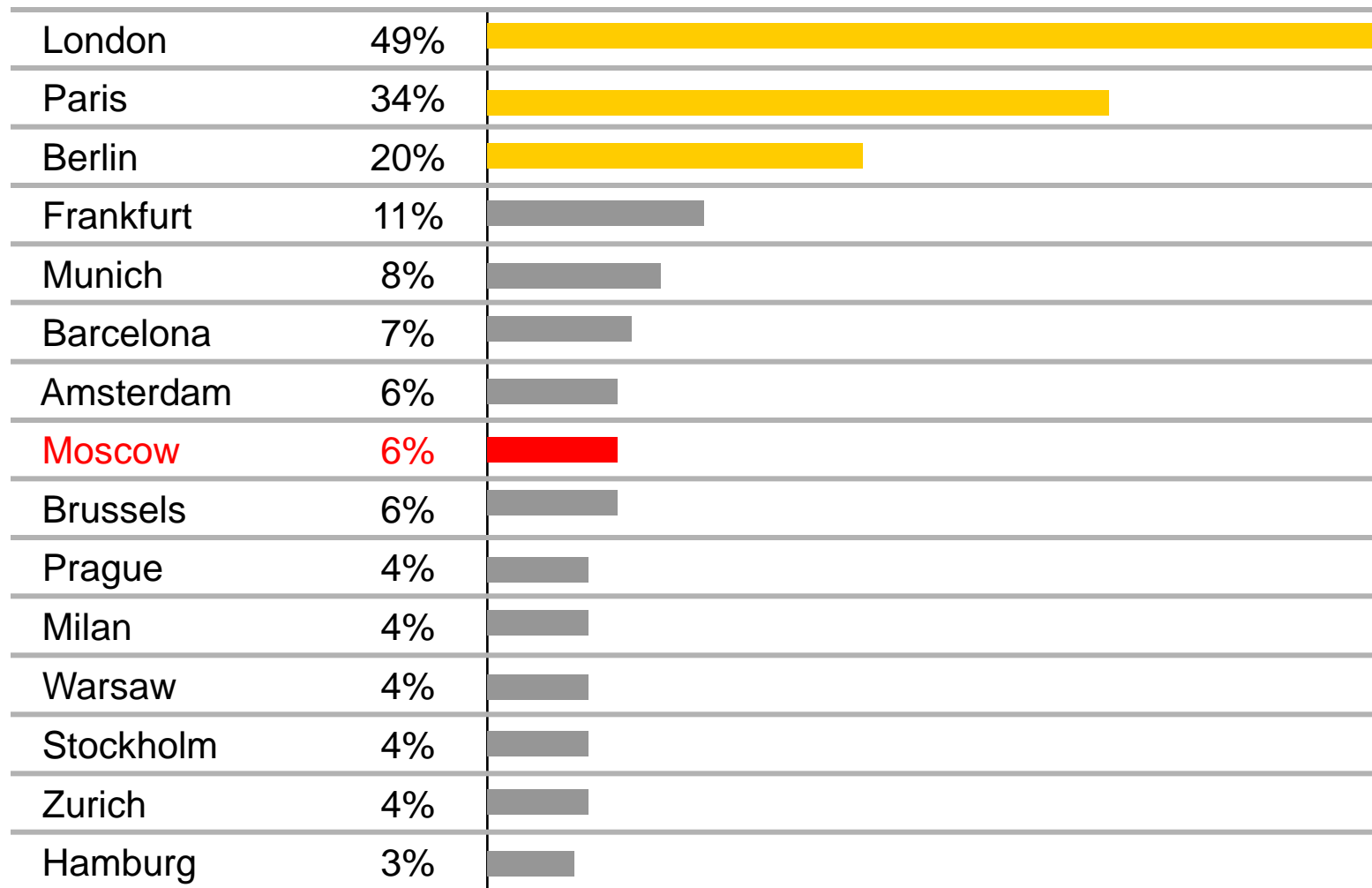
FOREIGN INVESTMENT ATTRACTED INTO MOSCOW IN 2012

million USD





Most attractive cities in Europe for FDI

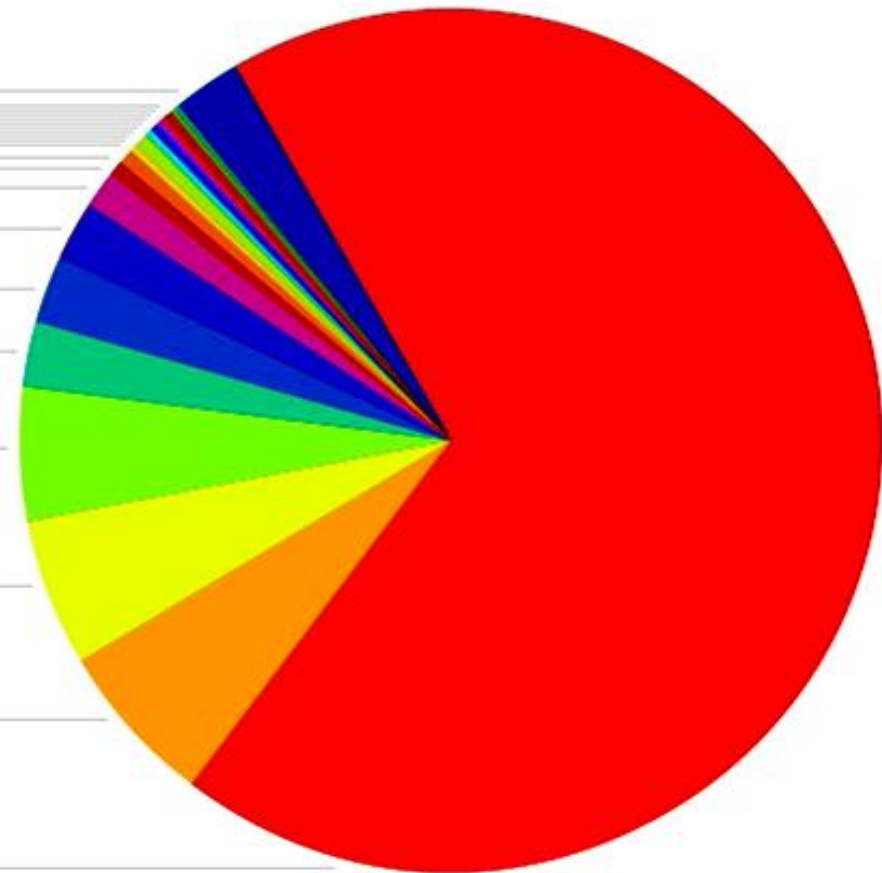


Source: Ernst & Young's European attractiveness survey 2013
(total respondents: 808).



Geographical Structure of Foreign Investments Attracted to Moscow in 2012, millions of USD

Other countries:	3291,3
India:	101,8
UAE:	160,9
Japan:	162,1
Sweden:	181,8
Vietnam:	186,0
S. Korea:	237,2
Finland:	252,5
Austria:	386,4
Gibraltar:	410,1
Virgin Islands:	444,4
USA:	591,5
China:	903,0
Ireland:	1615,9
Germany:	2717,5
France:	2896,3
Luxembourg:	3360,7
Cyprus:	6058,0
Great Britain:	6834,6
Netherlands:	7384,2
Switzerland:	84727,0



Japan ranks 18th in the list of countries from where foreign investments originated



Drivers of substantial growth (1/4)

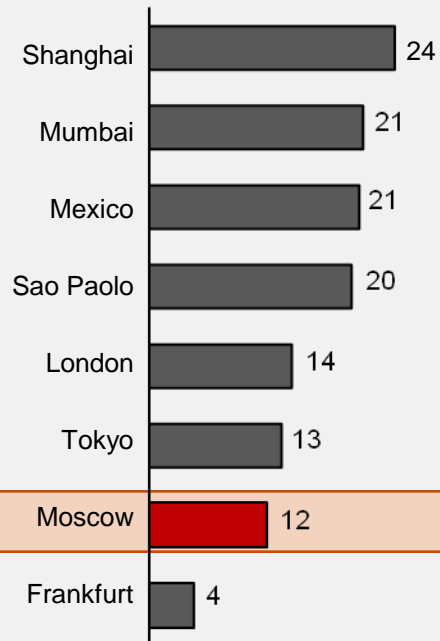
Maturing consumer

Human capital

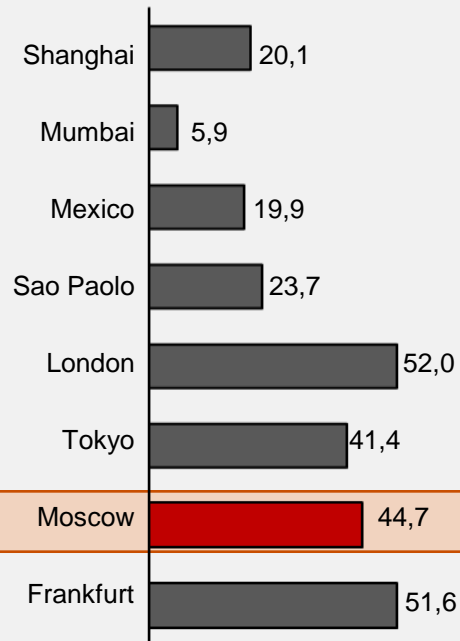
Innovation

Infrastructure

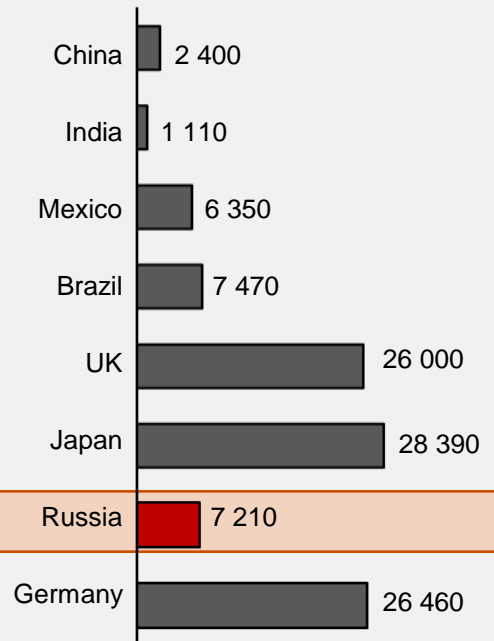
Population, \$ mln, 2012



GDP per capita, '000\$, 2012



Real disposable income per capita, \$, 2012





Drivers of substantial growth (2/4)

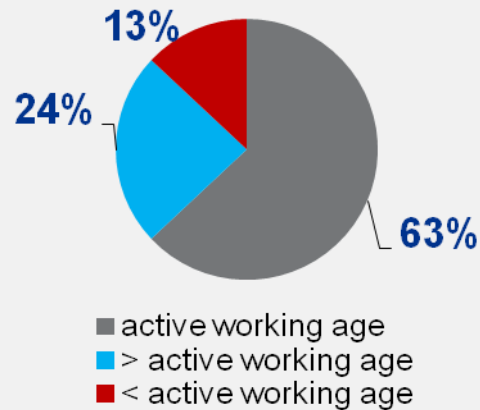
Maturing consumer

Human capital

Innovation

Infrastructure

Age structure, 2012



% population with higher education, 2012



City R&D potential

- 42% of Russian researchers work in Moscow
- R&D investments growth is 40% over the 5 last years
- > 1,2 mln of students

MOSCOW HAS AN EXCELLENT HUMAN CAPITAL BASE

Develop human capital base

Retain & Attract human capital

Drivers of substantial growth (3/4)



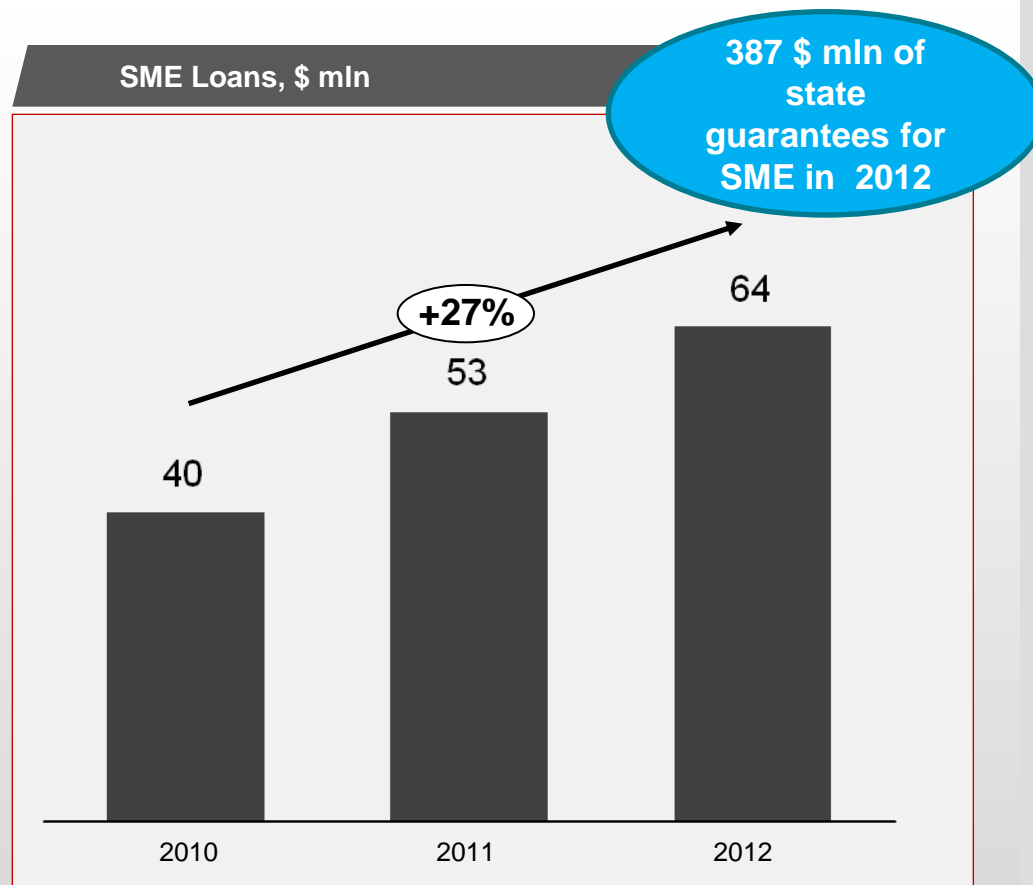
Maturing consumer

Human capital

Innovation

Infrastructure

- High tech sector focus
 - Zelenograd Technopolis
 - Mosgormash Technopark
 - Moscow Technopolis
- Academy of Science
 - 470 institutes
 - 55 000 of researchers
- Special innovation infrastructure
 - Business incubators
 - Co working centers





Drivers of substantial growth (4/4)

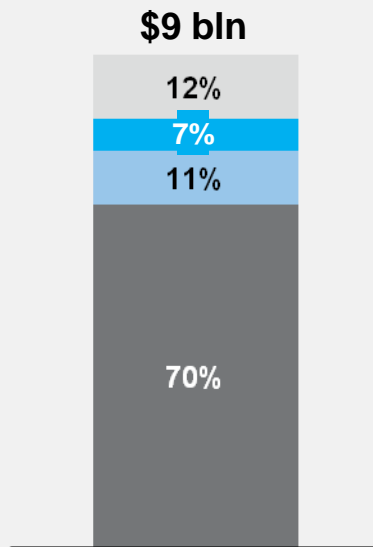
Maturing consumer

Human capital

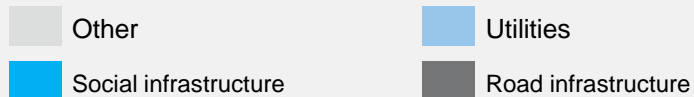
Innovation

Infrastructure

Infrastructure investment, 2012, \$bln



2012



Investment needed 2012-2030, \$bln



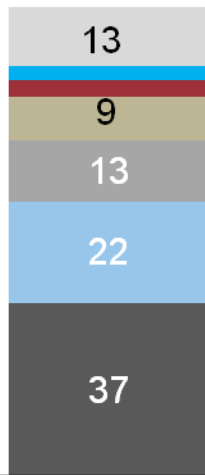
>\$100bln
Investment
needed by 2030



Growth is Bound to Continue in Moscow

+40%

\$ 350 bln (GDP)

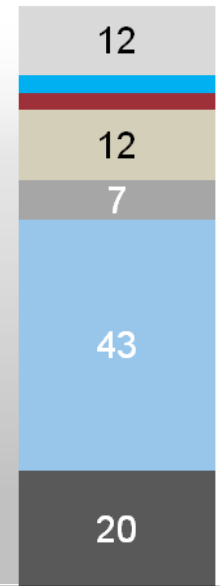


2012

Drivers

- Maturing consumer
- Human capital
- Innovation / SME
- Infrastructure

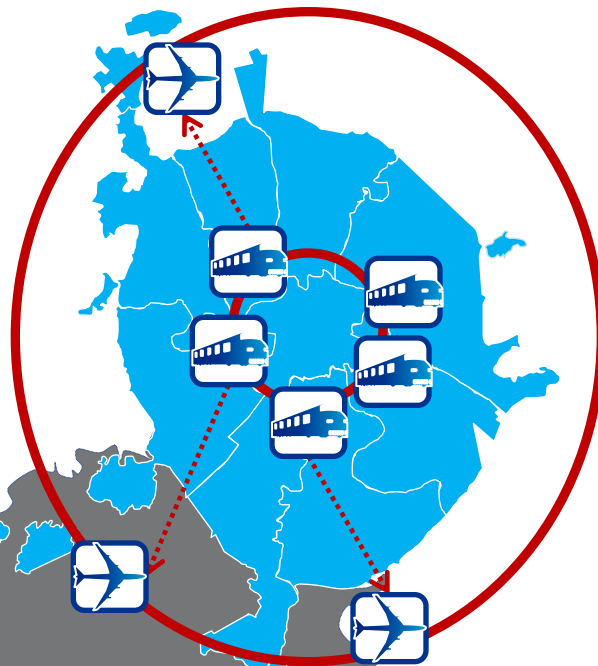
\$ 490 bln (GDP)



2025F

FS and business services Manufacturing Transport ENR Construction Retail Other

VISION 2025 – INVESTMENT SUPPORT



Develop territory

- Current territory of Moscow is equal to territory of Luxembourg
- Another 140 000ha has been added in 2012

Transport & Infrastructure

- Creating a united transportation system between airports, railway stations and underground

SMART-CITY

- Energy efficient
- Green
- Comfortable
- Safe

GREATER
MOSCOW



2025 VISION



**Further improvement of
human capital quality**

**Development of
economic potential**

**Making Moscow a
SMART-city**



Attractive environment for doing business

Target: Russia in Top-20 of “Doing business” by 2018

- Building up comfortable business environment and improving investment climate:
 - Creating a level playing field
 - Development of supporting infrastructure
 - Improving investment climate



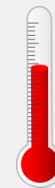
Transparent governance

Target: Increase accessibility and transparency of public services

- State procurement and electronic government
 - Moscow Government procurement 2012 – **23bln.USD**
 - **+30%** companies gained access to procurement in 2012
- “Open government” program
 - Public services multi-functional centres
 - Improvement of the quality and availability of services provided by government agencies



- Guarantee of **investors rights and interests**
- Open **dialogue with investors**
- **Fine-tuning of investment process** driven by investors feedback



Investors Support

- **Personalized navigation** into city economy and society
- Focused **investors support**
- Availability of tools for **problems mitigation**



Investors Attraction

- **Open declaration** of Moscow investment priorities and needs
- **Access to attractive projects**, including social infrastructure
- **Favorable terms** of investments (tax exempts, subsidies & special economic zones)

Moscow

Team

- Moscow City Government team comes from **business background**





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